



# Who we are

- Established in 1963 by 10 physicians
- Now one of largest physician-owned multi-specialty clinics in Southeast US

**304** physicians

**206** mid-level providers

**47** specialties

Located in **19** counties

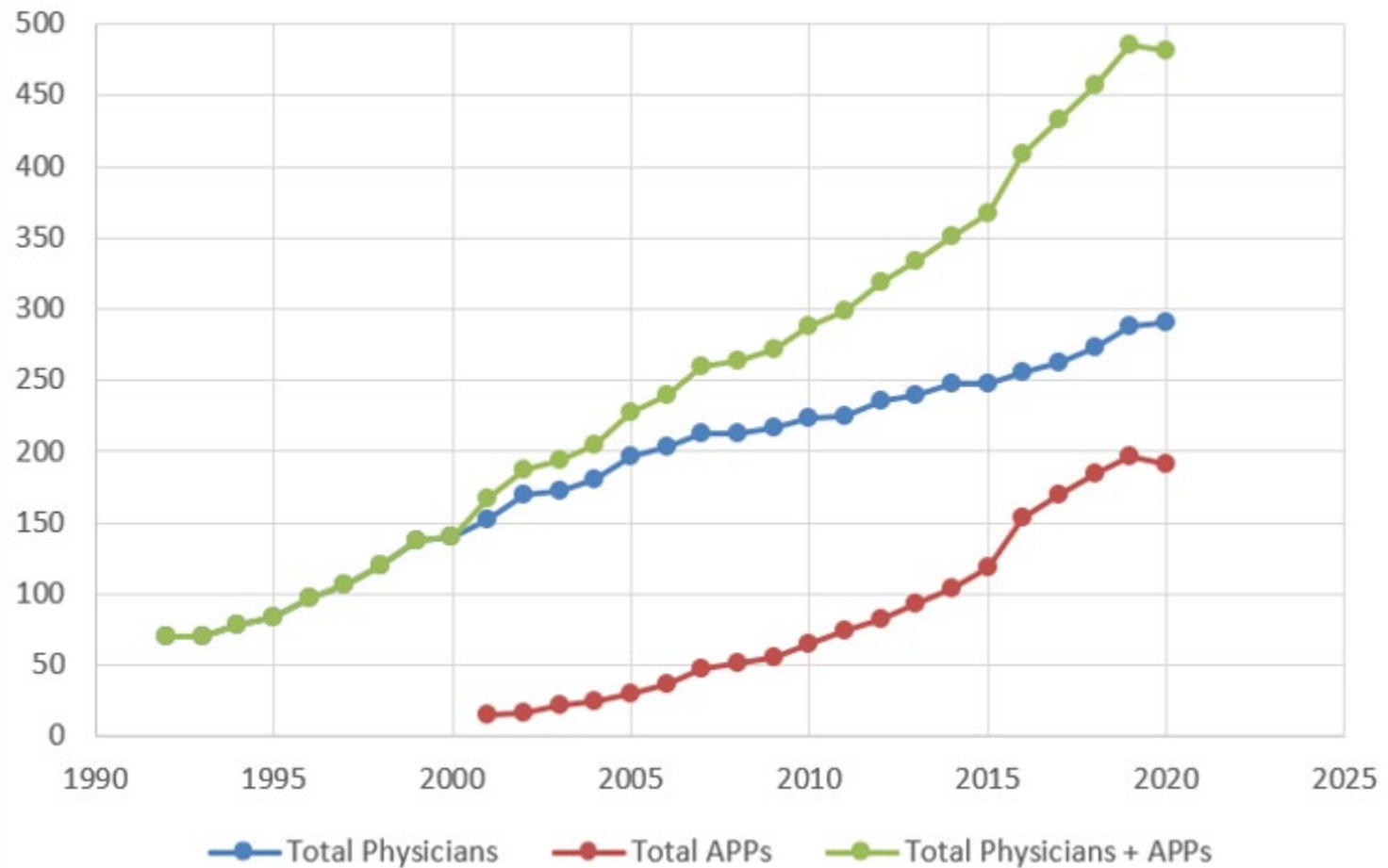
- **Market of approx. 725K patients in 19 counties**
  - Over 815,000 outpatient visits in 2021, excluding dialysis
  - Over 32,000 outpatient surgeries/procedures in 2021
- **HIMSS Stage 7 Certified and Epic Gold Stars Level 10**

## QUICK FACTS

Dept. Medicine: 124  
Dept. Primary Care: 98  
Dept. Surgery: 74

27 primary care clinics  
5 immediate care clinics  
16 dialysis units  
**2400 employees**

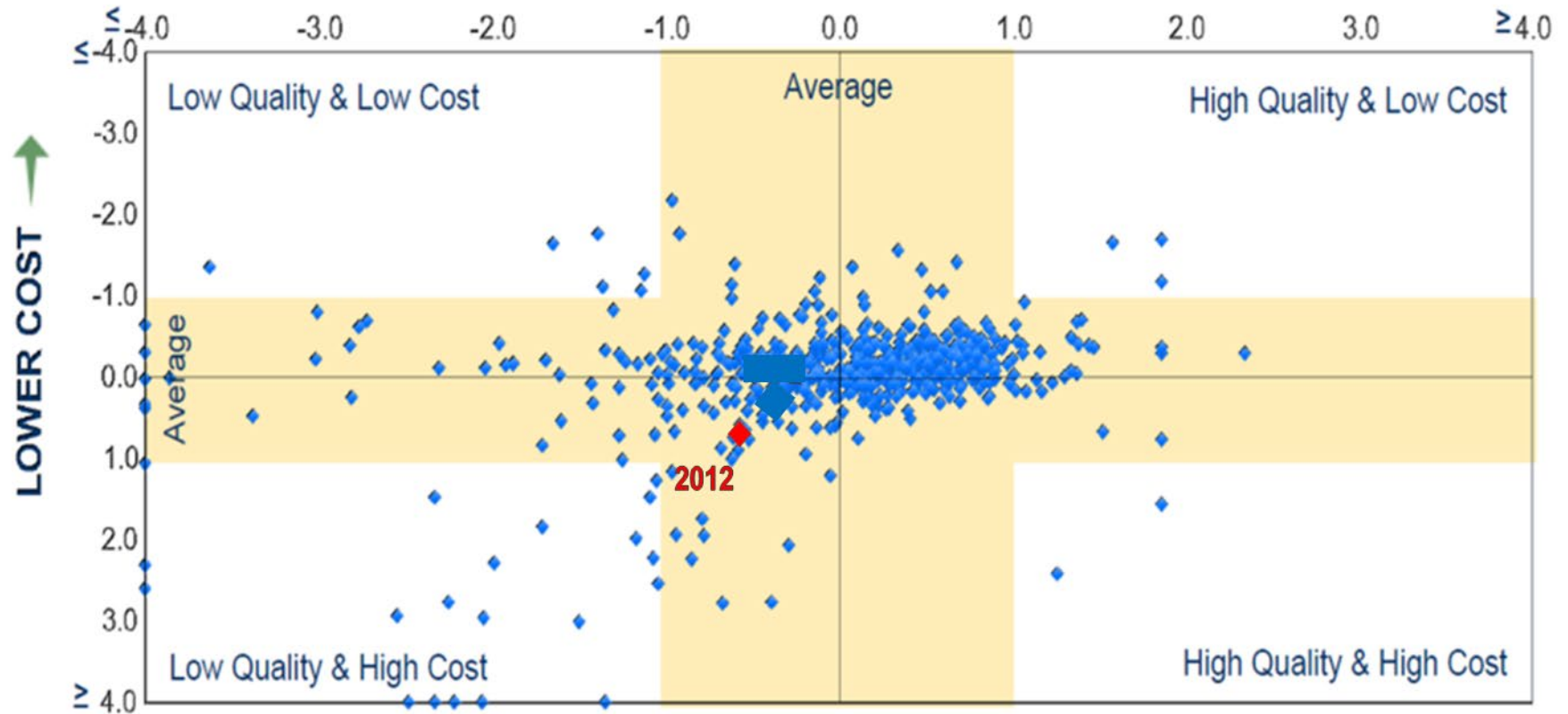
## Physician & APP totals 1992-2020



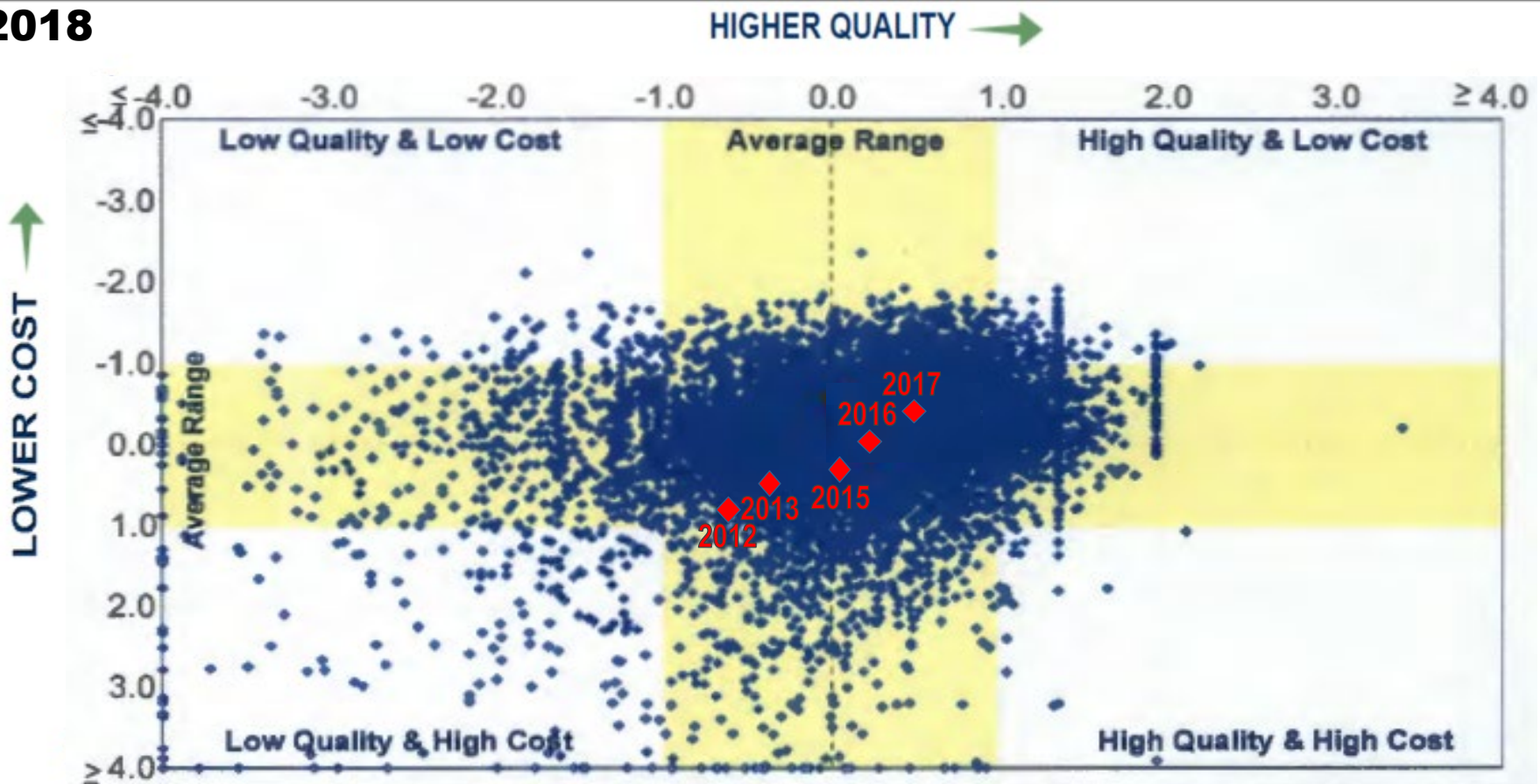


**2012**

HIGHER QUALITY →



**2018**

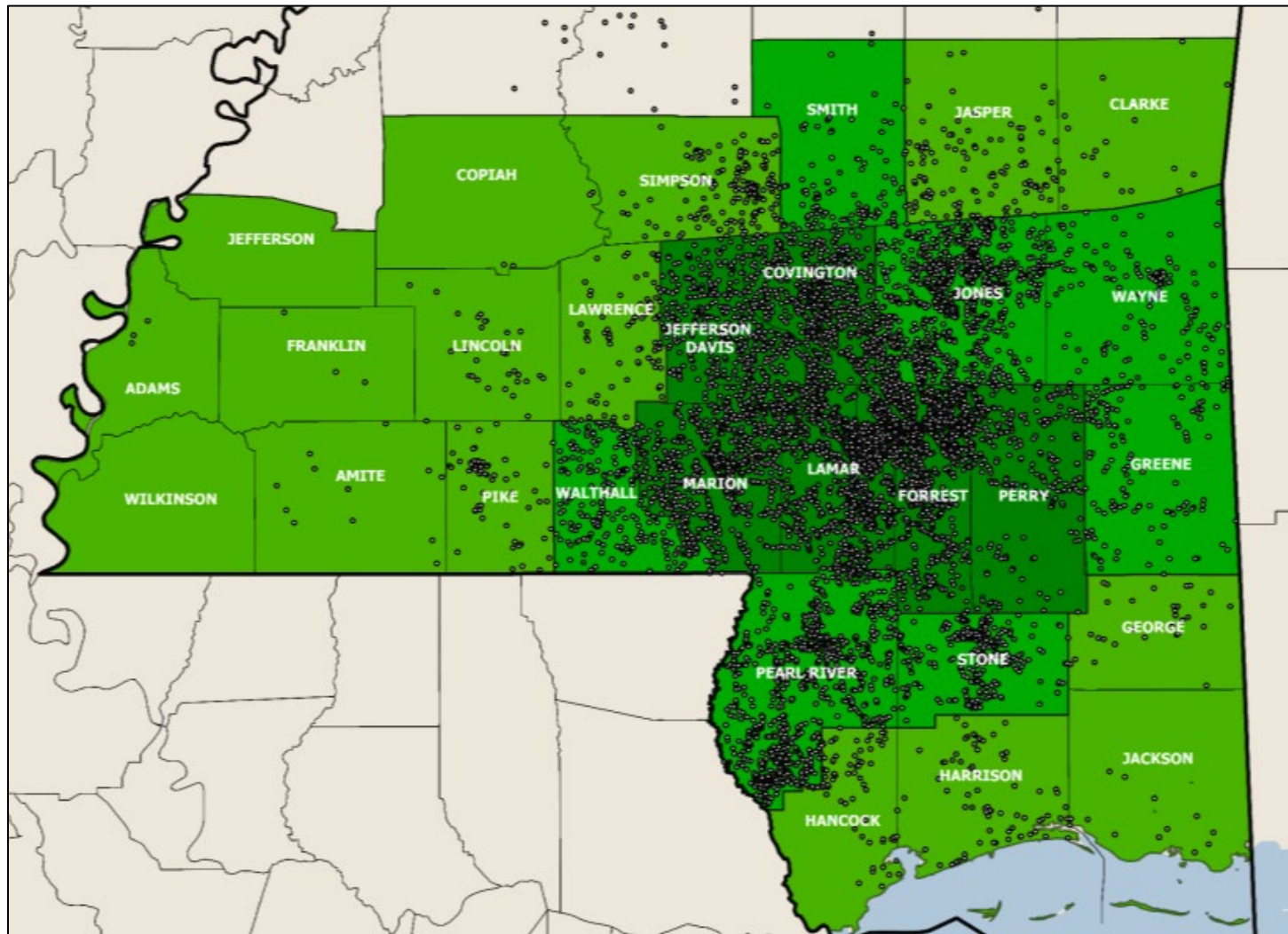


# Hattiesburg Clinic Medicare ACO

*(Accountable Care Organization)*

- Initial contract with Medicare effective 1/1/16
- Track 1 Shared Savings Program (MSSP)
- Initial attribution 14,559 patients

# Hattiesburg Clinic Medicare ACO Patient Distribution by County



# Results since 2017

*(Since March 2017 over our entire patient population with HBC PCP – approx. 114K pts)*

**6%** further improvement in breast cancer screening

**7%** further improvement in diabetic eye exams

**5%** further improvement in pneumococcal vaccination (65+)

**5%** further improvement in colon cancer screening

**11%** further improvement in hypertension control

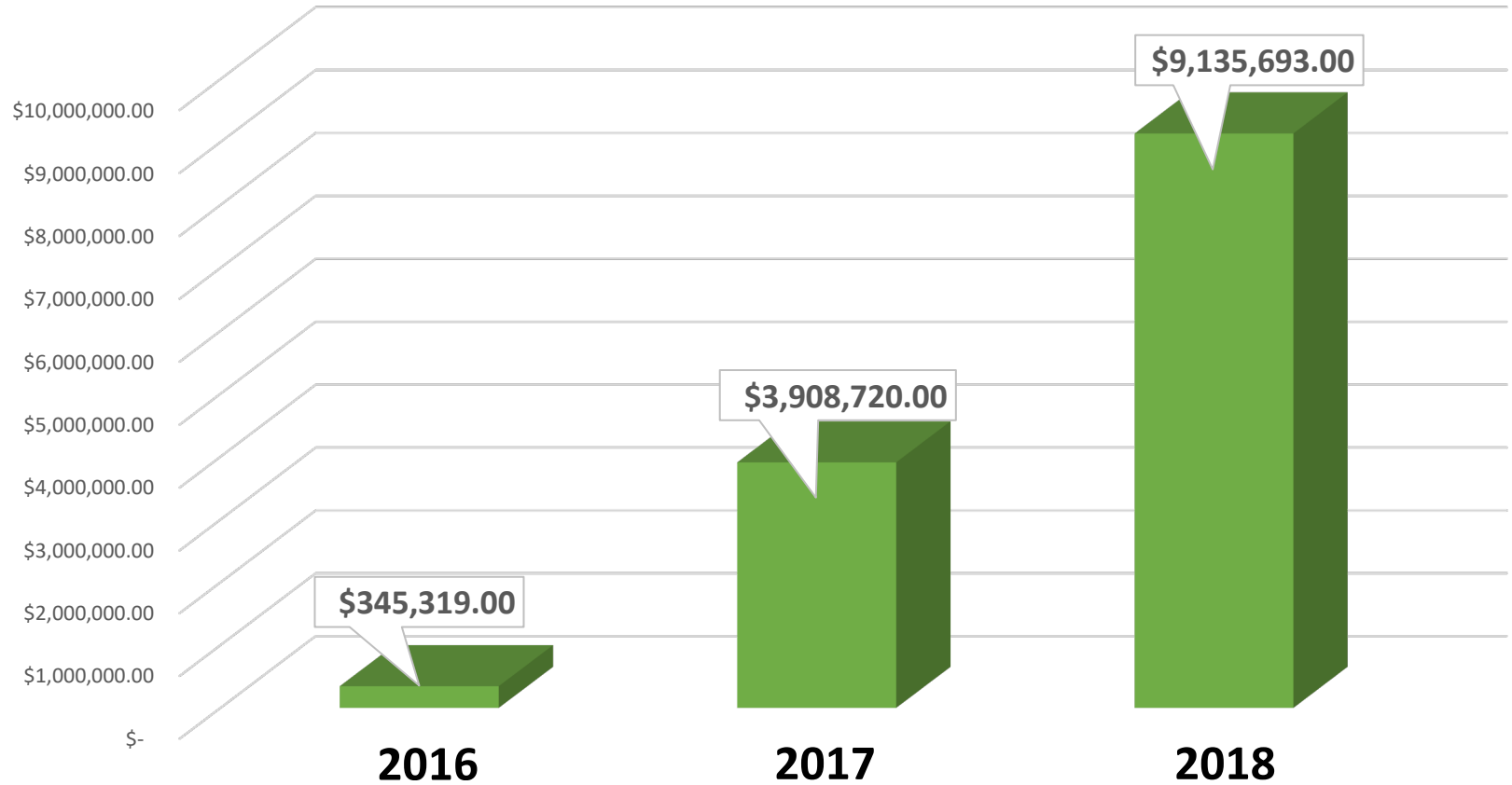














# ACO Quality Rankings

ACO Name	ACO State	Initial	1	1/1/2016 0:00	1
Hattiesburg Clinic ACO	Mississippi	Initial	1	1/1/2016 0:00	0.9981
Aledade Kansas ACO, LLC	Kansas	Initial	1	1/1/2016 0:00	0.9953
Aledade Florida Central ACO, LLC	Florida	Initial	1	1/1/2016 0:00	0.9934
Winding River ACO	Texas, North Carolina, Kentucky,	Initial	1	1/1/2016 0:00	0.993
Physician Quality Partners, LLC	North Carolina	Initial	1	1/1/2016 0:00	0.99
Alliance ACO, LLC	Texas	Initial	1	1/1/2016 0:00	0.9894
Think ACO, LLC	Nebraska, Iowa	Initial	1	1/1/2016 0:00	0.9864
Eastern Kentucky Clinical Partners, LLC	Kentucky, West Virginia	Initial	1	1/1/2016 0:00	0.9859
Aledade Louisiana ACO, LLC	Louisiana	Initial	1	1/1/2016 0:00	0.9841
Heartland Physicians ACO, Inc.	Iowa, Illinois, Wisconsin	Initial	1	1/1/2016 0:00	0.9832
MissouriHealth+	Missouri	Initial	1	1/1/2016 0:00	0.9813
TPN Health Partners, LLC	Nebraska, Iowa	Initial	1	1/1/2016 0:00	0.9766
North Mississippi Connected Care Alliance	Mississippi	Initial	1	1/1/2016 0:00	0.9732
AmpliPHY of Kentucky ACO LLC	Kentucky, Illinois	Initial	1	1/1/2016 0:00	0.9725
HSBS ACO, L.L.C.	Illinois	Initial	1	1/1/2016 0:00	0.9725
Baptist Health Care Partners, LLC	Kentucky, Indiana, Illinois	Initial	1	1/1/2016 0:00	0.9719
Ohio River Basin ACO	Ohio, West Virginia, Pennsylvania	Initial	1	1/1/2016 0:00	0.9699
CHRISTUS Health Quality Care Alliance	Texas, Louisiana, Arkansas	Initial	1	1/1/2016 0:00	0.9695
Great Plains Care Organization	Iowa, Nebraska	Initial	1	1/1/2016 0:00	0.9648
New Hampshire Rural ACO	New Hampshire, Vermont	Initial	1	1/1/2016 0:00	0.9641
eBrightHealth ACO	Delaware, Maryland, Pennsylvania	Initial	1	1/1/2016 0:00	0.9641
Beacon Rural Health, LLC	Maine	Initial	1	1/1/2016 0:00	0.9627
Western Kentucky Clinical Partners, LLC	Kentucky	Initial	1	1/1/2016 0:00	0.9622
Crescent City ACO, LLC	Louisiana, Mississippi	Initial	1	1/1/2016 0:00	0.9621
San Juan Accountable Care Organization, LLC	Colorado	Initial	1	1/1/2016 0:00	0.9614
Greater Michigan Rural ACO	Michigan, Wisconsin	Initial	1	1/1/2016 0:00	0.9605
Magnolia-Evergreen ACO	Mississippi, Washington, Idaho	Initial	1	1/1/2016 0:00	0.9602
Community Care Partnership of Maine, LLC	Maine	Initial	1	1/1/2016 0:00	0.9594
Abacus Health LLC	Arizona	Initial	1	1/1/2016 0:00	0.9594
Integrated Health Collaborative, LLC	Ohio	Initial	1	1/1/2016 0:00	0.9594
Tar River Health Alliance, LLC	North Carolina	Initial	1	1/1/2016 0:00	0.9577
Aledade West Virginia ACO, LLC	West Virginia	Initial	1	1/1/2016 0:00	0.9572
ProMedica Health Network, Inc.	Ohio, Michigan	Initial	1	1/1/2016 0:00	0.957
Citrus ACO	Florida	Initial	1	1/1/2016 0:00	0.9566
CareAlliance: An Accountable Care Organization, Inc.	Georgia	Initial	1	1/1/2016 0:00	0.9556
Cayuga Area Preferred, Inc.	New York	Initial	1	1/1/2016 0:00	0.9553
Life Health Services, LLC	Connecticut	Initial	1	1/1/2016 0:00	0.9535
Peninsula Regional Clinically Integrated Network	Maryland, Delaware, Virginia	Initial	1	1/1/2016 0:00	0.9513
Kentucky Primary Care Alliance	Kentucky, Tennessee	Initial	1	1/1/2016 0:00	0.9511
Princeton HealthCare Partners, LLC	New Jersey, Pennsylvania	Initial	1	1/1/2016 0:00	0.95
Health Leaders Medicare ACO Network	Louisiana	Initial	1	1/1/2016 0:00	0.95
Delaware Care Collaboration DCC LLC	Delaware, Maryland, Pennsylvania	Initial	1	1/1/2016 0:00	0.95

## Medicare ACO Shared Savings



Provider	12 Mon. Average Cost
	\$54,730
	\$38,770
	\$17,952
	\$16,171
	\$14,824
	\$13,965
	\$13,258
	\$13,149
	\$12,790
	\$12,478

Original CMS Benchmark  
\$9,947 PMPY

Lightbeam 2015  
\$10,536

Lightbeam 2016 (Jan – Mar)  
\$10,056

# Quality:

Row Labels	Average of influenza vaccine	Average of PCV-13 & 23 for 65+ y/o	Average of Breast Cancer screen	Average of Colon Cancer screen	Average of Cervical Cancer screen	Average of HTN pts BP <140/90	Average of ASCVD pts LDL < 100	Average of Diabetes pts A1c<8	Average of Diabetes pts Foot exam	Average of Diabetes pts Eye exam
APP	46.75	69.90	73.67	66.62	62.00	70.03	55.48	74.29	79.67	54.95
Physician	56.66	79.25	78.39	73.86	62.43	69.10	59.92	76.37	81.29	61.98
Grand Total	51.71	74.58	76.03	70.24	62.22	69.57	57.70	75.33	80.48	58.47




## Cost:

2017-2019	Non-ESRD, non-NH pts with PMPM data	PCP status		
		Null	HBC MD/DO	HBC APP
# Patients	50852	2668	40642	3495
Avg age of all pts	72.1	70.1	72.6	70.7
HCC Score	1.0903	0.9391	1.0932	1.0673
PMPM (raw)	\$765.56	\$959.50	\$708.93	\$751.89
PMPM (Risk-adj)	\$809.08	\$1,360.02	\$717.04	\$836.92


## Utilization - ER:

2017-2019	Non-ESRD, non-NH pts with PMPM data	PCP status		
		Null	HBC MD/DO	HBC APP
# Patients	50852	2668	40642	3495
Avg age of all pts	72.1	70.1	72.6	70.7
HCC Score	1.0903	0.9391	1.0932	1.0673
ER visits	23742	1266	18671	1667
ER visits/pt	0.467	0.475	0.459	0.477

## Utilization – Specialists:

Row Labels 	Sum of Visits in PCP's dept	Sum of Visits in Specialty Dept	Sum of Total Patients	Average of Average CCM Score	Specialty:PCP visit ratio	(Specialty:PCP visit ratio)/ Avg CCM Score
APP	44583	48767	10311	2.503	1.0938	0.4371
Physician	280970	333484	54785	3.329	1.1869	0.3565
<b>Grand Total</b>	<b>325553</b>	<b>382251</b>	<b>65096</b>	<b>3.140</b>		

# Patient Experience:

Row Labels 	Average of Average Score	Average of Health Promo and Education	Average of Provider Communication	Average of Rating of Provider	Average of Shared Decision Making	Average of Stewardship of Patient Resources	Average of Timely Care
APP	73.57	53.74	96.76	95.96	65.24	33.15	96.57
Physician	73.86	58.71	97.03	95.99	61.84	35.54	94.05
<b>Grand Total</b>	<b>73.77</b>	<b>57.14</b>	<b>96.95</b>	<b>95.98</b>	<b>62.91</b>	<b>34.78</b>	<b>94.84</b>



### Age and Gender Specific Panel Adjustments

Age Range	Age (Mos)	Rel. Wt.	Male	Female
0	0	11	5.02	4.66
1	12	23	3.28	2.99
2	24	35	2.05	1.97
3	36	47	1.72	1.62
4	48	59	1.47	1.46
5-9	60	119	0.98	1.00
10-14	120	179	0.74	0.79
15-19	180	239	0.54	0.72
20-24	240	299	0.47	0.70
25-29	300	359	0.60	0.82
30-34	360	419	0.63	0.84
35-39	420	479	0.66	0.86
40-44	480	539	0.69	0.89
45-49	540	599	0.76	0.98
50-54	600	659	0.87	1.10
55-59	660	719	1.00	1.20
60-64	720	779	1.17	1.31
65-69	780	839	1.36	1.46
70-74	840	899	1.55	1.60
75-79	900	959	1.68	1.70
80-84	960	1019	1.70	1.66
85+	1020	9999	1.57	1.39
			1.57	1.39

Licensure	Current PCP	Panel Size
Physician	HARLESS, STEPHEN L	3658.4
Physician	GOLDSMITH, SHANNON L	2826.49
Physician	CONERLY, DONALD V	2622.08
Physician	JONES, ANGELA C	2438.56
Physician	DUMAS, J D	2400.45
Physician	HERNANDEZ, CHARLES D	2311.13
Physician	BULLOCK, JOHN DAVID	2049.64
Physician	MCCLAIN, MATTHEW D	1970.91
Physician	ROBBINS, BRETT D	1896.73
Physician	PITTS, LANE J	1880.28
Physician	WASHINGTON, CALVIN A	1638.18
Physician	BRUCE, KAREN	1637.11
Physician	LAUDERDALE, REBECCA W	1631.06
Physician	JOHNSON, JEFFREY A	1561.38
Physician	DANFORD, JOSEPH R	1551.71
Physician	HALL, MELANIE KEENE	1514.63
Physician	PICKERING, BILLY M	1512.28
Physician	CAMPBELL, GLENN A	1495.08
Physician	CURRIE, WILLIAM	1486.2
APP	FINCH, MARCUS D.	1473.9
Physician	LOVITT, RODNEY N	1441.06
APP	GATWOOD, LISA BOYER	1395.25
Physician	POTTER, JEFFREY N	1392.19
Physician	JOHNSON, TERRANCE	1310.13
Physician	MARTIN, WILLIAM ALLEN	1305.26
Physician	SIMNICHT, KEITH M	1272.89
Physician	WALLER, FRANKLIN W	1243.6
Physician	LOTT, ROGER T	1234.03
Physician	GRAYSON, WAYNE E	1203.42
Physician	JOHNSON, ANGEL MICHELLE	1196.35
Physician	ROYALS, KATHERINE ONEAL	1184.61
Physician	JONES, BOBBY G	1161.91
Physician	HARVEY, MARTIN D	1133.52
Physician	SUMRALL, CHRYSTAL A	1113.21
APP	TUCKER, SARAH M.	1075.83
Physician	ONEAL, MICHAEL R	1048.69
Physician	STEPHENS, JAMES W	1044.49

APP	RIVERA, YURI O.	1029.94
Physician	BYNUM, STEPHANIE D	1006.4
Physician	CHOATE, CODY C	991.66
Physician	FISHER, JASON	989.14
Physician	BRAHAN, ROBERT B	986.33
Physician	REYNOLDS, JUDD M	976.52
Physician	WALLACE STEVENS, ALICIA L	969.73
Physician	RUSSELL, TORI HILL	901.24
APP	REDMON, SIMON P.	861.75
APP	MCKENZIE, JESSICA A.	839.49
APP	LEATHERS, BREANNE NUNNALLY	813.58
Physician	MORAN, OLIVIA D	779.88
APP	HODGE, KRISTA	773.55
Physician	HALE, THOMAS E	751.1
APP	CARDEN, NICOLE ELISE	737.25
APP	MEADOR, CHRISTINA	716.52
APP	BAILEY, LISA M	681.42
APP	LOFTIN, SHANNON HANEY	677.53
Physician	ALEXIS, KATHERINE P	673.5
APP	RUSSELL, SANDRA G.	648.61
Physician	TAYLOR, MEAGAN CARNEY	624.28
APP	WILLIAMSON, ADRIANNA	560.73
APP	BRUCE, CHARLES ALLEN	539.49
APP	WHITSON, ANN NICOLE	436.14
APP	PATTIE, JENNIFER FARRIS	426.59
APP	WALTERS, LAUREN M	400.26
Physician	BLACKWELL, KORY	391.98
APP	KITTLER, JENNIFER LYNNE	378.08
Physician	HUDSON, JACK G	376.26
Physician	KAHLER, RALPH C	376.05
Physician	MELLEN, PHILIP B	342.2
Physician	BATSON, BRYAN N	328.17
APP	BOLTON, MATTHEW DANE	321.31
APP	CARR, MARTIN W	232.4
APP	BRACEY, BRITTNEY E	207.39
APP	PENTON, ALLYSON MARIE	131.56
Physician	WILLIAMS, SUSAN	106.84
		83297.51