### 2017/2018 Mercedes-Benz Models

#### Sedans & Wagons
- **CLA** From $32,400*
- **C-Class** From $39,500*
- **E-Class** From $52,150*
- **S-Class** From $96,600*
- **Mercedes-Maybach** From $166,200*
- **E-Class Wagon** From $62,300*

**2017/2018 Incentive:** $2,500/$1,750

#### Coupes
- **C-Class** From $42,650*
- **GLC Coupe** From $45,950*
- **E-Class** From $54,550*
- **GLE Coupe** From $69,650*
- **CLS** From $74,850*
- **S-Class** From $122,750*

**2017/2018 Incentive:** $1,250/$1,250

#### SUVs
- **GLA** From $32,850*
- **GLC** From $39,150*
- **GLE SUV** From $52,000*
- **GLS** From $68,700*
- **G-Class** From $122,400*

**2017/2018 Incentive:** $500/$500

#### Roadsters & Cabriolets
- **SLC** From $47,950*
- **SL-Class** From $86,950*
- **C-Class Cabriolet** From $50,900*
- **E-Class Cabriolet** From $62,600*
- **S-Class Cabriolet** From $131,400*

**2017/2018 Incentive:** $3,500/$500

#### Electric Drive
- **smart** From $18,900*
- **ICE Cabriolet** From $14,650*
- **ICE Coupe** From $39,900*
- **B-Class** From $28,000*
- **Cabriolet** From $23,800*

**2017 Incentive:** $500/$2,000

Fleet incentives available on all MY2017 and MY2018 Mercedes-Benz models except the SLS AMG, unless otherwise noted. All incentive amounts are subject to change without notice and should be confirmed with your dealer at the time of transaction. *Suggested starting MSRP excludes all options, taxes, title, registration, transportation charge, and dealer prep fee. Actual prices may vary by dealer. **$1,250 incentive on ICE coupe gas model and $500 incentive on ICE cabriolet gas model is applicable with Mercedes-Benz Financial Services special lease programs. The $1,750 incentive on the ICE coupe and $1,000 incentive on the ICE cabriolet gas models only is applicable with Mercedes-Benz Financial Services special APR programs. The $2,250 incentive on the ICE coupe gas model and $1,500 incentive on the ICE cabriolet gas model applies when own source of funding is utilized and is not applicable with Mercedes-Benz Financial Services programs or products. ^$500 incentive on Cabriolet EV model and Coupe EV model is applicable with Mercedes-Benz Financial Services special lease programs. The $2,000 incentive on Cabriolet EV model and Coupe EV model applies when own source of funding is utilized and is not applicable with Mercedes-Benz Financial Services programs or products. 12/1/17

For additional program details, please call Mercedes-Benz at 1-866-628-7232 or send an email to FleetOperations@mbusa.com. Incentive amount is valid from 12/1/17 to 1/2/18.