

## REPORT OF THE COUNCIL ON MEDICAL SERVICE

CMS Report 3-I-16

Subject: Providers and the Annual Wellness Visit  
(Resolution 824-I-15)

Presented by: Peter S. Lund, MD, Chair

Referred to: Reference Committee J  
(Candace E. Keller, MD, Chair)

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1 At the American Medical Association’s (AMA) 2015 Interim Meeting, the House of Delegates  
2 referred Resolution 824, “Defining the Annual Wellness Visit as Provided by Community-Based  
3 Primary Care Physicians.” The Board of Trustees referred this issue to the Council on Medical Service  
4 for a report back to the House at the 2016 Interim Meeting. Introduced by the Pennsylvania  
5 Delegation, Resolution 824-I-15 asked:

6  
7 That our AMA advocate for clear definition of the Centers for Medicare & Medicaid Services’  
8 Medicare Annual Wellness Visit as one that is provided only by physicians or members of a  
9 community-based, physician-led team that will provide continuity of care to those patients.

10  
11 This report discusses the history and components of Medicare’s Annual Wellness Visit (AWV),  
12 including its purpose; explains the role of continuity of care in the AWV; outlines the role of  
13 commercial entities; and recommends policy recognizing the importance of the physician-led health  
14 care team and the promotion of continuity of care.

### 15 16 BACKGROUND

17  
18 The Affordable Care Act expanded Medicare preventive services coverage and in particular created  
19 the AWV as a new Medicare benefit. The AWV benefit is available to beneficiaries who have had  
20 Medicare Part B for longer than 12 months and have not had an AWV in the last 12 months.<sup>1</sup>

21  
22 The purpose of the AWV is to develop or update a personalized prevention plan based on current  
23 health and risk factors. It aims to keep Medicare beneficiaries healthy by promoting positive health  
24 habits.<sup>2</sup> The AWV may include the following elements: review of medical and family history; a list of  
25 current providers and prescriptions; height, weight, blood pressure, and other routine measurements; a  
26 screening schedule for appropriate services; and a list of risk factors and treatment options. It is  
27 important to note that the AWV was meant to provide more comprehensive preventive services to  
28 Medicare beneficiaries but does not replace the annual physical, which is a more extensive  
29 examination.<sup>3</sup> Further, if a patient is experiencing physical symptoms or complaints, it is suggested  
30 that a patient schedule a problem-oriented visit separate from the AWV. In addition, during both the  
31 initial AWV and any subsequent visits, the health professional performing the visit is statutorily  
32 required to establish and update a list of current providers and suppliers that are regularly involved in  
33 providing medical care to the beneficiary.<sup>4,5</sup>

1 There is no deductible or copayment for the AWW.<sup>6</sup> However, if during the AWW it is discovered that  
2 a patient has a particular medical condition that requires further evaluation or treatment, pursuant to  
3 Medicare rules, the additional time or treatment would be billed separately with Medicare paying 80  
4 percent of the allowed charges and the patient paying the remaining 20 percent.

5  
6 The relevant legislation and Centers for Medicare & Medicaid Services (CMS) regulations list who is  
7 eligible to provide the AWW. The list of eligible providers includes: a physician; physician assistant,  
8 nurse practitioner, or clinical nurse specialist; or a medical professional or a team of medical  
9 professionals working under the supervision of a physician.<sup>7,8</sup> Neither the legislation nor the  
10 regulations expressly define a “medical professional” eligible for providing the AWW working under  
11 the supervision of a physician or otherwise address the issue of physician-led team-based care.

12  
13 CMS does not assign particular AWW tasks or restrictions for particular members of the team because  
14 the concept of team-based care should enable the supervising physician to assign the professionals best  
15 suited to provide a portion of the AWW based on individual patient needs.<sup>9</sup> Physicians leading these  
16 teams are empowered to determine the coordination of various team members during the AWW.

#### 17 18 CONTINUITY OF CARE

19  
20 Although the AWW is not a thorough preventive visit or examination, the AWW encourages Medicare  
21 beneficiaries to engage with their primary care physician or usual source of care on an annual basis for  
22 prevention and early detection of illness, the treatment of which that usual source of care could provide  
23 or manage. The AWW facilitates an ongoing relationship between the provider of the AWW and the  
24 beneficiary. Consistent with the tenets of continuity of care, the patient and physician are  
25 cooperatively involved in ongoing health care management toward the goal of high quality and cost  
26 effective care. Continuity of care is rooted in a long-term patient-provider partnership in which the  
27 provider knows the patient’s history and can integrate new information, such as that obtained during  
28 the AWW, and share in medical decision-making from a whole-patient perspective.

#### 29 30 NON-PHYSICIAN COMMERCIAL ENTITIES PROVIDING THE ANNUAL WELLNESS VISIT

31  
32 Non-physician commercial entities such as retail and mobile health clinics have entered the  
33 marketplace to provide the AWW and bill the code to CMS, which potentially precludes the patient  
34 from the benefits of the AWW with a regular source of care.<sup>10</sup> These commercial entities often have no  
35 prior relationship with the patient and have no intention of caring for the patient after the AWW.<sup>11</sup>  
36 Commercial encounters can therefore lead to fragmented and duplicative care if the information  
37 gathered at the AWW is never communicated to the patient’s physician. Because of potentially  
38 disjointed care, there is concern that these commercial entities are subverting the intended benefit of  
39 the AWW and may be misleading patients. The presence of commercial entities may interfere with  
40 both the provider-patient relationship and appropriate continuity of care.

#### 41 42 RELEVANT AMA POLICY

43  
44 Policy H-425.994 supports the premise of the AWW stating that the evaluation of healthy person by a  
45 physician can serve as a convenient reference point for preventive services and for counseling about  
46 healthful living and known risk factors. Policy H-425.994 also states that the testing of individuals  
47 should be pursued only when adequate treatment and follow-up can be arranged for the abnormal  
48 conditions and risk factors identified.

49  
50 Policy H-425.997 addresses preventive services and encourages the development of policies and  
51 mechanisms to assure the continuity, coordination, and continuous availability of patient care,

1 including preventive care and early-detection screening services. Policy H-425.997 states further that  
2 preventive care should ideally be coordinated by a patient's physician. To promote continuity of care,  
3 Policy H-160.921 states that store-based health clinics must establish protocols for ensuring continuity  
4 of care with practicing physicians within the local community and should be encouraged to use  
5 electronic health records as a means of communicating patient information and facilitating continuity  
6 of care. Further, Policy H-160.921 states that store-based health clinics should encourage patients to  
7 establish care with a primary care physician to ensure continuity of care.

8  
9 Policy D-35.985 recognizes non-physician providers as valuable components of the physician-led  
10 health care team. With respect to the health care team, Policy H-275.976 states that the health  
11 professional who coordinates an individual's health care has an ethical responsibility to ensure that the  
12 services rendered are provided by those whose competence and performance are suited to render those  
13 services safely and effectively.

#### 14 15 AMA ACTIVITY

16  
17 Consistent with Resolution 824-I-15, the AMA and several medical specialty societies, whose  
18 members often provide the AWV, sent a joint letter to Acting Administrator of CMS expressing  
19 concern about potential misuse of the AWV by commercial entities on April 30, 2015. The letter noted  
20 that provision of the AWV from a source other than the patient's primary care physician or other usual  
21 source of care inhibits the provision of preventive services through the patient's usual source of care  
22 and disrupts the continuity of care important for both the physician-patient relationship and the  
23 patient's health. The AMA also met with senior CMS officials following the agency's receipt of the  
24 letter, and CMS staff expressed appreciation to the physician community for bringing this issue to their  
25 attention. CMS indicated that it shares these concerns, particularly for Medicare patients who have  
26 regular sources of care that also provide their annual visits.

#### 27 28 DISCUSSION

29  
30 Continuity of care is a bedrock principle of the physician-patient relationship and is a fundamental  
31 feature of high-quality health care.<sup>12, 13</sup> It is the process by which the patient and the physician-led  
32 health care team are cooperatively involved in ongoing health care management with the shared goal  
33 of high quality, cost-effective care. The Council recognizes continuity of care as a hallmark and  
34 primary objective of medicine and believes it is consistent with quality patient care provided though a  
35 patient-centered medical home. Continuity of care is rooted in the long-term physician-patient  
36 relationship in which the physician knows the patient's information from experience and can integrate  
37 new information and decisions from a holistic standpoint.

38  
39 A physician-led, team-based approach to health care facilitates continuity of care which in turn,  
40 reduces fragmentation and thus improves patient safety and quality of care. It ensures salient issues  
41 and markers are tracked consistently to further the goal of high quality care.<sup>14</sup> To that end, the Council  
42 recommends reaffirming Policy H-425.997 encouraging continuity of care and supporting the  
43 principle that preventive care should be coordinated by the patient's physician.

44  
45 Retail clinics and other non-physician facilities may provide a limited scope of services to patients that  
46 may seem to be timely and convenient. However, these clinics can ultimately lead to fragmentation if  
47 not properly coordinated with the patient's primary physician's office or usual source of care. This  
48 fragmentation compromises patient care and health care quality and cost. Using a retail health clinic  
49 for the AWV may result in a missed opportunity to address more complex patient needs. Care  
50 delivered in retail clinics and other non-physician facilities must work in coordination with the  
51 patient's current and regular sources of care to mitigate the effects of fragmentation. Fragmentation

1 and unaccountable silos of care are in direct opposition to achieving continuous whole-person care  
2 with improved health outcomes.<sup>15</sup> Accordingly, while there is no statutory authority to require that one  
3 must be physician or member of a physician-led health care team to provide the AWV, it is crucial to  
4 note that the AWV is most appropriately provided by a physician or member of a physician-led health  
5 care team to promote efficient, quality care that either establishes or continues to provide ongoing  
6 continuity of care. Further, the Council recommends reaffirming Policy H-160.921 on protocols for  
7 store-based health clinics to ensure and promote continuity of care. Notably, the Council will be  
8 preparing an updated report on retail health clinics for the 2017 Annual meeting. Additionally, the  
9 Council recommends that any clinic performing the AWV enumerate all relevant findings and make  
10 provisions for all appropriate follow-up care. The Council believes this recommendation will more  
11 explicitly hold other clinicians to a reasonable reporting and follow-up standard.  
12

13 Physicians often do not know whether a patient has received the AWV in the past 12 months until  
14 after the physician's claim is denied. Therefore, the Council recommends that CMS promote a  
15 mechanism to ensure that physicians have a way to determine whether Medicare has already paid for  
16 an AWV for a patient in the past 12 months, thereby ensuring that physicians are paid appropriately  
17 for the health care services they provide. Additionally, the Council notes the importance of educating  
18 patients on the AWV and continuity of care and believes CMS should have the responsibility for  
19 educating beneficiaries. Accordingly, the Council recommends that CMS communicate to Medicare  
20 enrollees that, in choosing their primary care physician, they are encouraged to make their AWV  
21 appointments with this physician in order to facilitate continuity and coordination of care.  
22

## 23 RECOMMENDATIONS

24  
25 The Council on Medical Service recommends that the following be adopted in lieu of Resolution 824-  
26 I-15 and that the remainder of the report be filed:  
27

- 28 1. That our American Medical Association (AMA) reaffirm Policy H-425.997 encouraging  
29 continuity of care and supporting the principles that preventive care should be coordinated by  
30 the patient's physician. (Reaffirm HOD Policy)  
31
- 32 2. That our AMA reaffirm Policy H-160.921 on protocols for store-based health clinics to ensure  
33 continuity of care. (Reaffirm HOD Policy)  
34
- 35 3. That our AMA support that the Medicare Annual Wellness Visit (AWV) is a benefit most  
36 appropriately provided by a physician or a member of a physician-led health care team that  
37 establishes or continues to provide ongoing continuity of care. (New HOD Policy)  
38
- 39 4. That our AMA support that, at a minimum, any clinician performing the AWV must  
40 enumerate all relevant findings from the visit and make provisions for all appropriate follow-  
41 up care. (New HOD Policy)  
42
- 43 5. That our AMA support that the Centers for Medicare & Medicaid Services (CMS) provide a  
44 means for physicians to determine whether or not Medicare has already paid for an AWV for a  
45 patient in the past 12 months. (New HOD Policy)  
46
- 47 6. That our AMA encourage CMS to educate Medicare enrollees, that, in choosing their  
48 primary care physician, they are encouraged to make their AWVs with their primary care  
49 physician in order to facilitate continuity and coordination of their care. (New HOD Policy)

Fiscal Note: Less than \$500.

REFERENCES

<sup>1</sup> Arnold E. Cuenca, Making Medicare Wellness Visits Work in Practice. American Academy of Family Physicians. Available at <http://www.aafp.org/fpm/2012/0900/p11.pdf>.

<sup>2</sup> Available at <http://prevent.org/data/files/news/hraawvguidancereportfinal.pdf>.

<sup>3</sup> *Supra* note 1.

<sup>4</sup> Medicare Preventive Services National Provider Call: The Initial Preventive Physical Exam and the Annual Wellness Visit. Centers for Medicare & Medicaid Services. Available at <https://www.cms.gov/outreach-and-education/outreach/npc/downloads/ippe-awv-faqs.pdf>.

<sup>5</sup> 42 CFR 410.15. Available at <https://www.law.cornell.edu/cfr/text/42/410.15>

<sup>6</sup> *Id.*

<sup>7</sup> *Supra* note 5.

<sup>8</sup> 42 U.S.C. § 1861. Available at [https://www.ssa.gov/OP\\_Home/ssact/title18/1861.htm](https://www.ssa.gov/OP_Home/ssact/title18/1861.htm).

<sup>9</sup> *Supra* note 4.

<sup>10</sup> Joseph Ladapo and Dave Chokshi. Continuity of Care for Chronic Conditions: Threats, Opportunities, and Policy. Health Affairs. Available at <http://healthaffairs.org/blog/2014/11/18/continuity-of-care-for-chronic-conditions-threats-opportunities-and-policy-3/>.

<sup>11</sup> Doctors Worried about Non-physician Entities Providing Medicare Wellness Visits. Texas Medical Association. Available at <https://www.texmed.org/Template.aspx?id=32247>.

<sup>12</sup> *Supra* note 9.

<sup>13</sup> Definition of Continuity of Care. American Academy of Family Physicians. Available at <http://www.aafp.org/about/policies/all/definition-care.html>.

<sup>14</sup> Artemis March. Perspective: Consistency, Continuity, and Coordination-The 3Cs of Seamless Patient Care. Commonwealth Fund. Available at <http://www.commonwealthfund.org/publications/newsletters/quality-matters/2006/june/perspective-consistency-continuity-and-coordination-the-3cs-of-seamless-patient-care>.

<sup>15</sup> *Id.*