

JOINT REPORT OF THE COUNCIL ON MEDICAL SERVICE AND THE COUNCIL ON  
SCIENCE AND PUBLIC HEALTH (I-17)  
Payment and Coverage for Genetic/Genomic Precision Medicine  
(Reference Committee J)

## EXECUTIVE SUMMARY

The discovery of thousands of disease-related genes, aided by the mapping of the human genome, has led to medical innovations capable of dramatically improving patient-centered care and outcomes. Tens of thousands of genetic/genomic tests have been developed to screen for and diagnose diseases, tailor disease treatments, predict susceptibility to certain conditions, and inform prevention strategies. The number of targeted therapeutics capable of responding to particular genetic alterations has also increased exponentially, as have “companion diagnostics” tests that delineate which subpopulations will (or will not) benefit from particular therapeutics.

Precision medicine is a tailored approach to health care that accounts for individual variability in the genes, environment and lifestyle of each person. Physicians already practice precision medicine by managing each patient according to his or her unique symptoms, history, and preferences, but recent technological advances have vastly improved the ability to integrate genetic/genomic aspects of precision medicine into clinical practice. At the same time, new health care payment and delivery models are focused on value and require that health care services demonstrate their value to patients and the health care system as a prerequisite for payment and coverage.

Advanced bioinformatics programs are being used to generate scientific evidence of the validity of genetic/genomic tests and therapeutics and also increase understanding of many health conditions. Notably, there is considerable variability among public and private payers with regard to the evidentiary requirements for coverage of genetic/genomic precision medicine. Moreover, different insurers may review the same evidence yet reach conflicting conclusions about medical necessity and coverage of these services. The Councils initiated this joint report to provide an overview of genetic/genomic precision medicine and the current coverage and payment landscape; describe American Medical Association (AMA) policy and activity in this arena; and present policy recommendations that address inconsistencies in payment and coverage for genetic/genomic precision medicine services.

JOINT REPORT OF THE COUNCIL ON MEDICAL SERVICE  
AND THE COUNCIL ON SCIENCE AND PUBLIC HEALTH

CMS/CSAPH Joint Report I-17

Subject: Payment and Coverage for Genetic/Genomic Precision Medicine

Presented by: Paul A. Wertsch, MD, Chair, Council on Medical Service  
Robert Gilchick, MD, MPH, Chair, Council on Science and Public Health

Referred to: Reference Committee J  
(Peter C. Amadio, MD, Chair)

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1 The discovery of thousands of disease-associated genes, aided by the mapping of the human  
2 genome in 2003, has led to medical innovations capable of dramatically improving patient-centered  
3 care and outcomes. As of July 2017, the National Institutes of Health's Genetic Testing Registry  
4 (GTR®), which is a central location for voluntary submission of genetic information by providers,  
5 included information on more than 52,000 genetic/genomic tests for more than 10,000 conditions.<sup>1</sup>  
6 These genetic/genomic tests help screen for and diagnose diseases, tailor disease treatments,  
7 predict susceptibility to certain conditions, and inform prevention strategies. The number of  
8 targeted therapeutics capable of responding to particular genetic alterations has also increased  
9 exponentially, as have "companion diagnostics" tests that delineate which subpopulations will  
10 (or will not) benefit from particular therapeutics.  
11

12 Precision medicine is a tailored approach to health care that accounts for individual variability in  
13 the genes, environment and lifestyle of each person. Physicians already practice "precision  
14 medicine" by managing each patient according to his or her unique symptoms, medical and family  
15 history, and preferences. However, recent technological advances such as the development of  
16 large-scale biologic databases (e.g., the human genome sequence), powerful methods for  
17 characterizing patients (e.g., proteomics, metabolomics, genomics, cellular assays, and mobile  
18 health technologies), and computational tools for analyzing large sets of data have vastly improved  
19 the ability to apply precision medicine principles to patient care. Precision medicine tests,  
20 technologies and therapeutics are increasingly being adopted into clinical practice as evidence of  
21 their effectiveness grows. At the same time, new health care payment and delivery models are  
22 focused on value and require that health care services demonstrate their value to patients and the  
23 health care system as a prerequisite for payment and coverage.  
24

25 The Councils initiated this joint report to provide an overview of coverage and payment for  
26 genetic/genomic precision medicine; describe AMA policy and activity in this arena; and make  
27 policy recommendations. Genetic/genomic testing is used to analyze an individual's DNA and can  
28 confirm or rule out a suspected genetic condition or help determine an individual's chance of  
29 developing or passing on a genetic disorder. Environmental and behavioral data are also essential  
30 components of precision medicine, but unlike genetic/genomic data, their clinical use at this time is  
31 less common and coverage options are largely undeveloped. The term "genetic/genomic" is used  
32 throughout this report to refer to tests that analyze single genes or variants (genetic tests) as well as  
33 those that analyze larger portions of the genome, including multiple variants and/or genes, and  
34 whole exome and genome sequencing (genomic tests).

1      **BACKGROUND**

2  
3      Precision medicine is routinely used in several specialties, most notably oncology. Using precision  
4      oncology, patients with certain cancers undergo testing that enables physicians to molecularly  
5      characterize their tumors, and tailor chemotherapy or other targeted therapeutics based on the  
6      genetic profile of their tumors. One common example is multi-variant panel tests that determine  
7      recurrence risk and potential response to chemotherapy in certain breast cancer patients. Outside of  
8      oncology, newborn screening, a state-based program in which every newborn is tested for dozens  
9      of genetic diseases that must be treated to avoid serious morbidity, is an example of precision  
10     medicine being applied on a large scale. Revolutionary advances in precision medicine have also  
11     enabled the diagnosis of rare and difficult-to-diagnose diseases, as well as the treatment of  
12     advanced-stage cancers and rare diseases that once were not treatable.

13

14     The potential exists for genetic/genomic precision medicine to be adopted more broadly into  
15     clinical practice because of advances in the technology used to collect and analyze huge sets of  
16     data, which has enabled enhanced research into genomic causes of disease and applications to  
17     clinical practice. The amount of data created with just one genome sequence is vast, and advanced  
18     bioinformatics programs are required to glean meaningful results from it. These data are being used  
19     to generate scientific evidence of the validity of genetic/genomic tests and therapeutics and also  
20     increase understanding of many health conditions. Despite these advances and initial evidence of  
21     improved health outcomes downstream, most patients do not have access to precision medicine  
22     because most public and private health insurers do not offer coverage for genetic/genomic services  
23     unless certain clinical criteria and evidentiary standards are met. As a result, access to this next  
24     generation of clinical testing services is often limited to individuals who can and choose to pay for  
25     it themselves, which has the potential to increase health disparities. While some consumers are  
26     paying for genetic tests on their own and without supervision of their physicians, many of these  
27     tests (often referred to as direct-to-consumer tests) have little clinical validity and may not be  
28     meaningful for physicians and patients. In April 2017, the Food and Drug Administration (FDA)  
29     approved marketing of certain direct-to-consumer genetic tests. Assuring the analytical and clinical  
30     validity of all clinical tests is critical to delivering optimal care to patients because not all tests are  
31     of the same quality and usefulness. Therefore, it is incumbent on physicians as well as payers to  
32     pay close attention to evaluations of the evidence supporting their clinical use.

33

34      **PAYMENT AND COVERAGE**

35

36      There is considerable variability among private and public payers with regard to the evidentiary  
37      requirements for coverage of genetic/genomic tests and services. Criteria used to evaluate tests and  
38      therapeutics generally include traditional measures such as analytical validity, clinical validity, and  
39      clinical utility. Analytical validity is the accuracy of the test in detecting the specific entity it was  
40      designed to detect without implying clinical significance such as diagnosis. Clinical validity is the  
41      accuracy with which a test identifies association of a specific entity (e.g., genetic variant) with a  
42      clinical purpose such as the presence, absence, predisposition to, or risk of a specific clinical  
43      condition. “Clinical utility” is a highly subjective term that does not have a universally accepted  
44      definition. Provider organizations, including national medical specialty societies, have defined this  
45      term to ensure that physicians are able to utilize testing when it is useful to physicians and patients  
46      by informing clinical care. Payers each define the term differently, with many adopting narrow  
47      definitions that require evidence of improved health outcomes downstream and that do not  
48      encompass the full value that a particular test or therapeutic may provide to patients, their families  
49      and society as a whole, such as establishing a diagnosis, reducing spending on continued diagnostic  
50      testing, and ending uncertainty for patients and their families. Clinical utility should refer to the

1 ability of a test to provide information related to the care of patients and to inform treatment  
2 decisions.

3  
4 Currently, there is a well-established clinical evidence base to support coverage of a broad range  
5 of genetic/genomic tests; however, newer tests, which may be less expensive but for which the  
6 clinical evidence base has not yet matured, are rapidly and continuously becoming available.  
7 Because most insurers do not have the capability to assess the evidence for each test themselves  
8 they may require third-party health technology assessments (HTAs) which are then used in  
9 conjunction with other factors to make coverage determinations. HTA companies often look for  
10 evidence based on randomized controlled trials (RCTs)—which have historically been considered  
11 the gold standard for evidence generation—or comparable studies; however, the usefulness of  
12 many new genetic tests and therapeutics cannot feasibly be demonstrated using an RCT approach  
13 and may require novel research approaches. New genetic variants are being identified so rapidly  
14 that tests may need to be altered before RCTs can be completed. For example, variants that drive  
15 tumor growth and can potentially be targeted by a therapeutic are being identified and continually  
16 added to tumor testing panels. And for rare genetic diseases, RCTs may present ethical issues, take  
17 many years to complete, or never reach sufficient sample numbers.

18  
19 HTAs may also require evidence not yet available that correlates genetic/genomic tests and  
20 therapies with clinical outcomes. A small study of private-payer challenges to establishing  
21 coverage of next-generation tumor sequencing (NGTS), which enables rapid examination of large  
22 numbers of genetic tumor alterations, found that most payers understand the potential benefits of  
23 NGTS.<sup>2</sup> However, a majority of payers interviewed for the study also reported that NGTS does not  
24 fit into their frameworks for medical necessity and does not meet their evidentiary standards  
25 requirements. For example, some NGTS tests identify variants for which a specific therapeutic  
26 does not yet exist or for which no clinical trials are underway. Despite the potential usefulness of  
27 knowing which variants are driving tumor growth for future clinical trials or new therapies, payers  
28 do not view such results as immediately actionable. Concerns among payers regarding  
29 implementation of NGTS and care delivery, such as the ability to effectively capture results in  
30 electronic health records and the preparedness of physicians to use the results in practice, are  
31 additional barriers to coverage.

32  
33 Different types and levels of evidence are currently used to assess genetic/genomic tests, and some  
34 organizations—including the Agency for Healthcare Research and Quality, the American College  
35 of Medical Genetics and Genomics (ACMG), and the American Society of Clinical Oncology  
36 (ASCO)—evaluate available evidence and develop guidelines or recommendations for testing.  
37 AdvaMedDx—a trade association for diagnostics manufacturers—has developed a comprehensive  
38 framework for assessing the value of diagnostic tests and technologies based on four value drivers:  
39 clinical impact, non-clinical patient impact, care delivery revenue and cost impact, and population  
40 impact.

41  
42 *Medicare*

43  
44 Certain payers, including Palmetto GBA, a key Medicare contractor in the clinical testing domain,  
45 perform both a regulatory function—by requiring and assessing evidence of analytical/clinical  
46 validity—and a payer assessment of medical necessity. Medicare local coverage determinations  
47 (LCDs) regarding genetic/genomic tests have largely been developed by Palmetto GBA and then  
48 routinely adopted by other Medicare contractors in a process that has been lacking in transparency  
49 and sufficient stakeholder involvement to ensure that coverage decisions are in the best interests of  
50 patients. Several national medical specialty societies representing experts in molecular pathology  
51 have expressed serious concerns regarding the credibility of the evidence used by Palmetto GBA in

1 the drafting of LCDs that have denied coverage for certain genetic/genomic tests. Experts have  
2 stated that these LCDs lacked sufficient input, contradicted professional society practice guidelines,  
3 and encroached on physician clinical decision-making. As a result of the Palmetto GBA LCD  
4 process, the Centers for Medicare & Medicaid Services (CMS) does not cover many of the  
5 genetic/genomic tests that might be clinically meaningful to Medicare patients. According to the  
6 National Academies of Sciences, Engineering, and Medicine, as of April 2016, well over a  
7 thousand genetic tests had been excluded from Medicare coverage.<sup>3</sup>

8  
9 Federal legislation (S. 794/H.R. 3635, “Local Coverage Determination Clarification Act”) has been  
10 introduced to improve the LCD process and enable more patients to benefit from clinically  
11 validated medical innovations. This legislation would require Medicare contractors to establish a  
12 timely and open process for developing LCDs that includes open public meetings, meetings with  
13 stakeholders, an open comment period in the development of draft coverage policies, and a  
14 description of all evidence considered when drafting and finalizing coverage determinations. The  
15 LCD legislation would also require Medicare contractors seeking to adopt another contractor’s  
16 proposal to independently evaluate the evidence needed to make a coverage determination, and  
17 would provide physicians and stakeholders a meaningful reconsideration process and options for  
18 appealing a Medicare contractor’s decision to CMS. The AMA—along with the ACMG, ASCO,  
19 American Society for Radiation Oncology, American Society for Clinical Pathology, the  
20 Association for Molecular Pathology and the College of American Pathologists—supports the LCD  
21 legislation, which is consistent with AMA policy on LCDs.

22

#### 23 *Private Insurers*

24

25 Private insurer coverage determination processes are neither transparent nor standardized across  
26 payers, and the evidence used by insurers to make coverage determinations regarding  
27 genetic/genomic tests and services can be inconsistent and convoluted. Just as coverage policies  
28 differ among insurers, their evidentiary standards requirements, interpretations of those standards,  
29 and evidence review processes vary as well. As a result, different insurers may review the same  
30 evidence of the validity and utility of a particular test or service yet reach conflicting conclusions  
31 about its medical necessity and coverage.

32

33 In addition to evidence-based evaluations of a genetic/genomic test’s validity and utility, private  
34 payers often seek evidence of the service’s cost-effectiveness, recommendations in professional  
35 society consensus statements or clinical practice guidelines, and peer-reviewed studies supporting  
36 its use.<sup>4</sup> One study examined private insurer coverage policies for cell-free DNA prenatal screening  
37 tests, which are routinely covered for high-risk pregnant women, to gain insights into payer  
38 decision-making for next-generation sequencing-based tests in general.<sup>5</sup> Most payers in this study  
39 used analytical and clinical validity and clinical utility to evaluate the evidence, and there was  
40 some variation in how they interpreted the evidence. This study also found that payers kept abreast  
41 of new peer-reviewed studies and professional society recommendations, and updated their  
42 coverage policies accordingly.<sup>6</sup>

43

44 Research into payer coverage of BRCA1/2 tests and gene panels has found that while nearly all  
45 payers covered BRCA1/2-only tests, gene panels that include BRCA1/2 were not likely to be  
46 covered because payers sought more evidence demonstrating the panels’ clinical validity and  
47 clinical utility.<sup>7</sup> Gene panels identify more mutations than BRCA1/2-only tests but may also  
48 uncover incidental (or secondary) findings and variants of uncertain significance.<sup>8</sup> A study of  
49 payer-perceived challenges to covering hereditary cancer panels (HCPs) found that these panels  
50 may not be covered because they include variants or genes that have not been sufficiently studied  
and, as a consequence, the entire panel is considered investigational or experimental.<sup>9</sup> The study

1 highlights the complexity and uncertainty of the payment landscape by noting that while insurers  
2 generally do not cover HCPs, they may pay for them if, for example, they are billed for elements of  
3 the panel they considered medically necessary, or if payment denials are successfully appealed.<sup>10</sup>  
4 Payer policies may allow coverage of certain genetic/genomic tests and therapeutics under special  
5 circumstances or after successful appeal by physicians advocating on a patient's behalf. Physicians  
6 routinely advocate for patient access to testing that will inform diagnosis or management of  
7 disease, as well as patient access to therapeutics needed to treat disease; however, these efforts can  
8 be unduly burdensome.  
9

10 On the front end, private insurers employ prior authorization, step therapy, and other forms of  
11 utilization management to control their members' access to certain services, including  
12 genetic/genomic testing and the treatments indicated by this testing. Utilization management  
13 requirements also involve very time-consuming processes that divert physician resources away  
14 from patient care. Prior authorization often interferes with patient care by either delaying that care  
15 or denying access to certain tests and therapeutics. Several large private insurers have established  
16 national prior authorization programs for genetic/genomic testing and will deny payment for  
17 services that have not been properly authorized or, in some cases, ordered by a geneticist or genetic  
18 counselor or carried out by insurer-approved laboratories. Some of these insurers have launched  
19 online, automated prior authorization programs for genetic/genomic testing. Certain insurers have  
20 instituted a stepwise approach to genetic/genomic testing, in which a less comprehensive test  
21 (assessing only one or a few variants or genes) must be ordered first and have inconclusive results  
22 before more comprehensive testing (sequencing of one or more entire genes or multiple variants)  
23 can be ordered. Insurers may also enforce limitations on the frequency of genetic testing, including  
24 sequencing, which is not appropriate in situations where test results may significantly change over  
25 time.  
26

27 At least one large insurer requires physicians to use the insurer's own clinical decision support tool,  
28 which may not be compatible with physicians' EHRs and which may be viewed as potentially  
29 infringing on the clinical judgment of physicians. Certain national insurers have also instituted  
30 precertification requirements that require patients to receive pre-test genetic counseling from a  
31 board-certified genetic counselor or clinical geneticist before genetic tests can be ordered. These  
32 policies effectively reduce access to genetic testing for patients who do not have access to those  
33 professionals or are being treated by non-geneticist physicians who are fully capable of providing  
34 pre-test counseling. While AMA Policy H-480.944 supports genetic counseling, Policy H-460.902  
35 opposes genetic testing restrictions based on specialty. A study of BRCA1/2 test cancellation rates  
36 during the periods before and after one national insurer began mandating pre-test counseling by  
37 genetic counselors or clinical geneticists found that the mandate significantly reduced patient  
38 access to testing.<sup>11</sup>  
39

#### 40 *Cost-effectiveness*

41  
42 Health care costs continue to rise despite widespread efforts to insert value into models of care  
43 delivery and benefit design. Accordingly, cost-effectiveness, affordability, and value are critical to  
44 the Councils' discussion of precision medicine and the growing market of genetic/genomic tests  
45 and therapeutics. Although whole genome sequencing has become much more affordable than it  
46 once was, most multi-variant tests are expensive, ranging from \$500 to \$5000. Single gene tests  
47 may cost as low as about \$100 for targeted mutation analysis (testing for one or a few variants in  
48 the gene) and approximately \$500 for sequencing the entire gene.  
49

50 For many genetic/genomic tests, there is widespread variability in the test's price as well as  
51 payment and coverage for that test, which must be sorted out by ordering physicians who must also

1 take into account patient cost-sharing expenses. In some cases, patients may request  
2 genetic/genomic testing that is not covered by insurance and is instead purchased directly from a  
3 test company at an entirely different price. Cost comparison tools (e.g., Fair Health) can be used by  
4 patients and physicians to estimate the costs of some genetic tests and services.

5  
6 More research is needed to demonstrate the cost-effectiveness and economic value of precision  
7 medicine. A 2014 study concluded that many genetic tests are cost-effective but fewer are cost  
8 saving. Notably, a large number of available tests have not yet been evaluated.<sup>12</sup> A systematic  
9 review of economic evaluations of genetic and pharmacogenetics tests found that only 21 percent  
10 of pharmacogenetics tests and 12 percent of predictive genetic tests are cost saving. Reporting of  
11 incidental/secondary findings using sequencing technologies has been found to be cost-effective in  
12 certain circumstances but not necessarily cost saving in healthy populations unless the cost of the  
13 sequencing is below a certain threshold.<sup>13,14</sup>

14  
15 *Genetic Discrimination and Privacy*  
16

17 In 2008, after 13 years of effort on the part of many advocacy organizations including the AMA,  
18 Congress passed the Genetic Information Nondiscrimination Act (GINA) nearly unanimously. Title  
19 I of GINA prohibits group and individual health insurers from using a person's genetic information  
20 in determining eligibility or premiums and prohibits health insurers from requesting or requiring  
21 that a person undergo a genetic test in order to collect genetic information on that person for  
22 underwriting decisions. Importantly, GINA does not prohibit health insurance underwriting based  
23 on current health status, including manifest disease of a genetic nature. Rather, it is intended to  
24 protect individuals with a genetic predisposition to disease that has not manifested, whether or not  
25 an individual has knowledge about that predisposition based on his or her own genetic test results  
26 or the genetic test results or manifestation of disease in a family member. Since the enactment of  
27 GINA, only a modest number of genetic discrimination complaints have been filed under its  
28 provisions; in 2016, 238 cases of genetic discrimination were filed out of nearly 100,000 total  
29 discrimination cases filed.<sup>15</sup> It is possible that the small number of cases reflects the effectiveness  
30 of GINA at discouraging the practice of discrimination on the basis of genetics by health insurers,  
31 or alternatively, that discrimination is occurring but is unrecognized or unreported.

32  
33 Fears about genetic discrimination have led to refusal by some to undergo genetic testing.<sup>16,17,18</sup>  
34 This can have serious health implications for individuals for whom genetic testing would be  
35 beneficial. Even among those who do undergo genetic testing, many withhold test results from  
36 their physicians, and some request that their results be placed in a "shadow chart" or withheld  
37 entirely from their medical record. Information that is not available to physicians can have  
38 detrimental effects on patient care because treating physicians unfamiliar with the patient will have  
39 no knowledge of genetic test results unless that information is volunteered by the patient. With  
40 more frequent use of technologies that involve analysis of patients' genomic information, the  
41 potential for misuse and discrimination grows. A very important additional consideration is how  
42 difficult it has become to maintain the privacy and security of genomic information. In October  
43 2012, the Presidential Commission for the Study of Bioethical Issues concluded that efforts to  
44 de-identify genetic information are exceptionally challenging and will gradually become  
45 impossible.<sup>19</sup> In January 2013, a group of scientists demonstrated that the genetic information  
46 provided by individuals who had been assured anonymity could in fact be re-identified.<sup>20,21,22</sup>  
47 Therefore, given the rapid uptake of genomic-based technologies in both the clinical setting and  
48 outside the clinic, there is a pressing need to remain vigilant on policies that protect the privacy of  
49 individuals' genetic information.

1     *Physician Education*

2  
3     Educating physicians about precision medicine, including genetic/genomic testing and therapeutics,  
4     presents its own unique challenges, given the rapid pace of discoveries as well as extensively  
5     documented physician time constraints. Physicians must have the knowledge and skills to integrate  
6     precision medicine into their clinical practice for obvious reasons related to professionalism and  
7     patient care, and also to effectively advocate for insurer coverage of valid and meaningful  
8     genetic/genomic tests and targeted therapeutics. From a payment perspective, physicians will likely  
9     need more time for counseling patients and to analyze and explain genetic test results, and they  
10    should be adequately paid for these services. Patients who have paid for direct-to-consumer testing  
11    may also present genetic risk factor findings to their physicians, who are then challenged to  
12    consider how to explain the test results and also justify payment for clinical follow-up.  
13    Additionally, laboratories providing the tests are increasingly requesting large quantities of  
14    documentation from physicians that are needed for retrospective reviews.

15  
16    The technical complexity of precision medicine adds to the hurdles faced by physicians interested  
17    in integrating this type of care into their practices. Training and implementation costs associated  
18    with adopting new care practices must be taken into consideration. As in many areas of medicine,  
19    there is also the need for significant health information technology (health IT) improvements that  
20    will enable interoperability, access, and clinical decision support while not creating additional  
21    burdens and usability challenges for physicians.

22  
23    AMA ACTIVITY

24  
25    In recent years, the AMA House of Delegates has established relevant policies recommended by  
26    the councils. The Council on Science and Public Health (CSAPH) has addressed several topics  
27    related to precision medicine including genome editing (CSAPH Report 3-I-16), genomics in  
28    hypertension (CSAPH Report 1-I-14), genomics in type 2 diabetes (CSAPH Report 2-A-14),  
29    genetic discrimination (CSAPH Report 7-A-13), and next-generation genomic sequencing (CSAPH  
30    Report 4-I-12). CSAPH Report 3-A-16 discusses the Precision Medicine Initiative (PMI), now  
31    called the All of Us initiative, which is creating a research cohort of over one million volunteers  
32    who will share their genetic, environmental and lifestyle data.

33  
34    The Council on Medical Service developed Report 2-A-13 on value-based insurance design;  
35    Report 7-A-14 on coverage and payment for telemedicine; Report 5-I-16 on incorporating value  
36    into pharmaceutical pricing; and Report 6-I-16 on integrating mobile health applications and  
37    devices into clinical practice.

38  
39    *Regulatory Activity*

40  
41    Uncertainties in the oversight and regulation of genetic/genomic testing services have the potential  
42    to stifle innovation and impede patient access to what could be transformative, life-altering care.  
43    The AMA, in collaboration with several national medical specialty societies, has developed  
44    legislative principles (<https://www.ama-assn.org/sites/default/files/media-browser/public/genetics/personalized-medicine-guiding-principles.pdf>) to guide its advocacy  
45    efforts in this arena. The principles make clear that payment and coverage policies should not  
46    dictate which diagnostic or treatment options are available to physicians and patients, and should  
47    take into account the role of physicians in driving and applying genetic/genomic innovations.  
48    Furthermore, the principles reinforce that testing alone will not dictate treatment. Rather,  
49    physicians' diagnostic impressions and their interpretation of test results in the context of the  
50    patient's clinical situation and preferences should guide treatment options. Since regulation of

1 genetic tests is integral to physician practice and patient care, the AMA is engaged in ongoing  
2 advocacy with policymakers and other stakeholders to preserve the physician's role in all aspects  
3 of patient care, including the oversight of laboratory-developed tests and other components of  
4 precision medicine.

5  
6 The AMA actively supports a Clinical Laboratory Improvement Amendments (CLIA)-based  
7 laboratory oversight system along with appropriate third-party accreditation, and is opposed to  
8 FDA oversight of laboratory-developed testing services in all but the most narrow of  
9 circumstances. Accordingly, the AMA has made public comments and statements opposing FDA  
10 oversight activities that infringe on the practice of medicine, and is engaged with a broad group of  
11 stakeholders to support regulatory reform for genetic tests that promotes innovation and preserves  
12 patient access. The AMA has also urged Congress to pursue modernization of the CLIA oversight  
13 framework for high complexity laboratory testing services that would establish standards for  
14 clinical validity and strengthen established standards related to quality control and quality  
15 assurance, and to personnel standards including regular proficiency testing. Strengthening the  
16 existing CLIA oversight framework will assure patient safety and provide a stronger structure to  
17 prevent laboratory errors while preserving patient access to care.

18  
19 *Protecting Access to Medicare Act (PAMA)*  
20

21 Section 216 of the Protecting Access to Medicare Act (PAMA), which was enacted in 2014,  
22 significantly revised the Medicare payment system for clinical tests by requiring that Medicare  
23 payment for laboratories be based on the weighted median of private payer rates. Regulations  
24 issued by CMS in June 2016 required laboratories that provide clinical testing, including certain  
25 physician office-based laboratories, to collect and report private payer payment and test volume  
26 data to CMS. CMS is using this private payer data to set new payment rates that will become  
27 effective on January 1, 2018.

28  
29 The AMA has urged CMS to implement a number of measures to ensure the accuracy of the new  
30 payment rates, which will be based on a retrospective reporting period for data collection from  
31 2016. The AMA has expressed serious concerns to CMS regarding the integrity of the data that will  
32 be used to calculate the new payment rates, and whether the rates will accurately reflect the  
33 weighted median of private payer payments, as Congress intended. Based on the lack of data  
34 integrity, the AMA and other stakeholders anticipate that the new payment rates could effectively  
35 reduce patient access to clinical lab testing. The AMA also continues to urge CMS to ensure that  
36 implementation of the new payment rates results in as little administrative burden for physicians as  
37 possible.

38  
39 PAMA regulations also required CMS to issue Healthcare Common Procedure Coding System  
40 (HCPCS) codes to identify new advanced diagnostic laboratory tests (ADLTs), and clinical tests  
41 that are cleared or approved by the FDA (referred to as Clinical Diagnostic Laboratory Tests, or  
42 CDLTs), if an applicable Current Procedural Terminology (CPT) code (HCPCS level I) does not  
43 exist; and to provide, upon request, either a HCPCS code or unique identifier for test tracking and  
44 monitoring. In order to address these coding provisions, the CPT Editorial Panel approved in  
45 November 2015, and finalized at its February 2016 panel meeting, the new Proprietary Laboratory  
46 Analyses (PLA) section of the CPT code set. PLA codes include a descriptor for laboratories or  
47 manufacturers that want to more specifically identify their tests. An important part of the  
48 development of this new set of codes is that industry and other stakeholders, including subject  
49 matter experts, actively participate in the PLA process. To that end, the Panel created the  
50 Proprietary Laboratory Analyses Technical Advisory Group (PLA-TAG) to advise the Panel on  
51 applications received for codes to be added to the PLA section of CPT. Along with representation

1 by the Panel and certain Panel workgroups, the PLA-TAG is composed of individuals with  
2 expertise relating to the services covered under the CPT PLA section. These include, but are not  
3 limited to, members from various industry segments such as independent laboratories, private  
4 payers, professional/industry organizations, commercial laboratories, academic medical institutions  
5 and private practitioners. Members of the PLA-TAG will play a crucial role in the PLA code  
6 creation process by reviewing CPT PLA code change applications and making recommendations  
7 regarding these requests for CPT codes that describe ADLTs or CDLTs.

8

9 *Prior Authorization*

10

11 Due to its widespread usage and the significant administrative and clinical concerns it can present,  
12 the AMA addresses prior authorization through a multifaceted approach that includes a number of  
13 high-profile activities, including the release of Prior Authorization and Utilization Management  
14 Reform Principles to address priority concerns. The principles were developed by a workgroup of  
15 state and national medical specialty societies, national provider associations and patient  
16 representatives convened by the AMA. The 21 principles (<https://www.ama-assn.org/sites/default/files/media-browser/principles-with-signatory-page-for-slsc.pdf>) seek to  
17 improve prior authorization and utilization management programs by addressing broad categories  
18 of concern including: clinical validity; continuity of care; transparency and fairness; timely access  
19 and administrative efficiency; and alternatives and exemptions. Health plans, benefit managers and  
20 any other parties conducting utilization management, as well as accreditation organizations, have  
21 been urged to apply the principles to both medical and pharmacy benefits. The principles, which  
22 have gained widespread support since their release, with over 100 stakeholder organizations  
23 signing on in support of their objectives, include the following:

24

- 25 • Any utilization management program applied to a service, device or drug should be based  
26 on accurate and up-to-date clinical criteria and never cost alone. The referenced clinical  
27 information should be readily available to the prescribing/ordering provider and the public.
- 28 • Utilization management programs should allow for flexibility, including the timely  
29 overriding of step therapy requirements and appeal of prior authorization denials.
- 30 • Utilization review entities should offer an appeals system for their utilization management  
31 programs that allows a prescribing/ordering provider direct access to a provider of the  
32 same training and specialty/subspecialty for discussion of medical necessity.

33

34 The AMA has also engaged in two research projects to gather data on the impact of prior  
35 authorization on patients and physician practices. A web-based survey of 1000 practicing  
36 physicians conducted with a market research partner in December 2016 found that practices  
37 complete an average of 37 prior authorizations per physician per week, which take the physician  
38 and his/her staff an average of 16 hours—the equivalent of two business days—to process. Ninety  
39 percent of physicians reported that prior authorization delays patients' access to necessary care.  
40 The survey results (<https://www.ama-assn.org/sites/default/files/media-browser/public/government/advocacy/2016-pa-survey-results.pdf>) serve as a valuable framework  
41 for the aforementioned principles and have provided a strong evidence base for AMA advocacy  
42 efforts related to prior authorization. The AMA is also partnering on an academic research project  
43 seeking to measure the overall impact of prior authorization on health care costs and outcomes.

44

45 The AMA also works closely with state medical associations and national medical specialty  
46 societies to address prior authorization and other utilization management issues through state  
47 legislation. Several bills passed by state legislatures have been based on the AMA's model  
48 legislation, the "Ensuring Transparency in Prior Authorization Act" (<https://www.ama-assn.org/sites/default/files/media-browser/specialty%20group/arc/model-bill-ensuring->

1 [transparency-in-prior-authorization.pdf](#)). The AMA's Prior Authorization Toolkit  
2 ([https://www.ama-assn.org/system/files/media-browser/premium/psa/prior-authorization-toolkit\\_0.pdf](https://www.ama-assn.org/system/files/media-browser/premium/psa/prior-authorization-toolkit_0.pdf)) provides a useful overview of the current prior authorization landscape and tips for  
3 reducing practice burdens related to prior authorization, including implementation of standard  
4 electronic processes. In sum, prior authorization and other utilization management programs are  
5 high-priority targets for the AMA.  
6

7

8 *Educating Physicians*

9

10 The AMA recognizes the importance of educating physicians and physicians-in-training about the  
11 clinical uses and ethical considerations of genetic/genomic services. To assist physicians who are  
12 encountering new precision medicine technologies, the AMA has partnered with Scripps  
13 Translational Science Institute and The Jackson Laboratory to develop "Precision Medicine for  
14 Your Practice" (<http://education.ama-assn.org/precision-medicine.html>), a series of short, online  
15 continuing medical educational modules covering specific topics in genomics and precision  
16 medicine, including expanded carrier screening in prenatal care, prenatal cell-free DNA screening,  
17 somatic cancer panel testing, large scale sequencing in the healthy individual, large scale  
18 sequencing as a diagnostic tool, and pharmacogenomics. In the near future, the AMA will be  
19 adding modules on sequencing the healthy individual, pharmacogenomics and neurogenomics.  
20

21

22 Additionally, the AMA is carrying out research to identify physicians' educational and resource  
23 needs for appropriate implementation of precision medicine into practice. The AMA will continue  
24 to develop tools to assist physicians with precision medicine needs.

25

26 *AMA and All of Us Initiative*

27

28 As part of its pledge to assist with the PMI, which includes the All of Us Research Program, the  
29 AMA is committed to actively working to improve patient access to personal medical information  
30 and helping physicians leverage electronic tools to make health information more readily available;  
31 developing and disseminating resources including toolkits, podcasts and fact sheets; and improving  
32 awareness of the PMI/All of Us Initiative, and how to enroll in its cohort, among physicians.

33

34 *Health IT and Digital Health*

35

36 Significant improvements in EHR and other health IT capabilities are critically needed for  
37 precision medicine to reach its potential. Robust and interoperable health IT systems must be able  
38 to access and display longitudinal health data from each patient regardless of where the data is  
39 stored. EHRs are rich with biological, behavioral and environmental data; however, impediments to  
40 accessing and enabling the secure exchange of data across health care systems must be overcome.  
41 Clinical decision support that will enable application of the data to care management is also an  
42 essential component; however, many EHR systems in use today do not have such capabilities, and  
43 physicians are frustrated with the usability of EHR systems and report that they sometimes hamper  
44 safe and effective care. The AMA actively promotes EHRs that can provide clinical decision  
45 support and use genetic/genomic data to provide clinically meaningful information to physicians.

46

47 Beyond EHRs, the AMA is committed to understanding and influencing the evolution of health IT  
48 and digital health, both of which are integral to the implementation of precision medicine. The  
49 AMA provides leadership on digital solutions involving telemedicine and telehealth, mobile health,  
50 wearables, and remote monitoring. Using the expertise of physicians and input from partners on the  
51 leading edge of health technology, the AMA has developed resources, toolkits and training to help  
physicians navigate and maximize technology for improved patient care.

1    **AMA POLICY**

2

3    Policy H-460.908 acknowledges the increasingly important role of genomic-based personalized  
4    medicine applications in the delivery of care; calls for the development of educational resources  
5    and tools to assist in the clinical implementation of genomic-based personalized medicine; and  
6    directs the AMA to continue to represent physicians' voices and interests in national policy  
7    discussions of issues pertaining to the clinical implementation of genomic-based personalized  
8    medicine, such as genetic test regulation, clinical validity and utility evidence development,  
9    insurance coverage of genetic services, direct-to-consumer genetic testing, and privacy of genetic  
10   information. Policy D-460.968 supports the AMA's work with the PMI and also advocates for  
11   improvements to electronic health record systems that will enable interoperability and access  
12   without creating additional burdens and usability challenges for physicians.

13

14   Policy D-460.976 directs the AMA to maintain a visible presence in genetics and molecular  
15   medicine. Policy H-480.944 supports appropriate use of genetic testing, pre- and post-test  
16   counseling for patients undergoing testing, and physician preparedness in counseling patients or  
17   referring them to qualified genetics specialists, as well as the development of best practice  
18   standards concerning pre- and post-test genetic counseling. Under Policy H-460.902, the AMA  
19   opposes limiting the ordering of genetic testing based solely on physician specialty. The clinical  
20   application of next generation genomic sequencing is addressed by Policy H-460.905, while  
21   genome analysis and variant identification is the subject of Policy D-460.971. Policy D-480.987  
22   focuses on direct-to-consumer marketing and availability of genetic tests, and recommends that  
23   genetic testing be carried out under the supervision of a qualified health professional. Policy  
24   H-65.969 strongly opposes discrimination based on genetic information.

25

26   Policy H-185.939 supports flexibility in the design and implementation of value-based insurance  
27   design (VBID), which explicitly considers the clinical value of a given service or treatment when  
28   determining cost-sharing structures or other benefit design elements. Policy H-185.939 calls for  
29   active involvement of practicing physicians; the use of high-quality, evidence-based data; and  
30   transparency of the methodology and criteria used to determine high- or low-value services or  
31   treatments and coverage and cost-sharing policies. The policy states that VBID should not restrict  
32   access to patient care and must include an appeals process to enable patients to secure care  
33   recommended by their physicians. The policy also calls for plan sponsors to engage in ongoing  
34   evaluation of the plan designs to ensure VBID coverage rules are updated in accordance with  
35   evolving clinical evidence.

36

37   AMA policy promotes price transparency and education regarding cost-sharing by health plans  
38   (Policies D-155.987 and H-165.828). Policy H-320.949 states that utilization management criteria  
39   should be based on sound clinical evidence, permit variation to account for individual patient  
40   differences, and allow physicians to appeal decisions. Policy D-330.908 advocates for  
41   improvements in the LCD process, including increased transparency and a prohibition on Medicare  
42   contractors adopting another contractor's LCD without a full and independent review. Policy  
43   D-330.918 directs the AMA to work with national medical specialty societies and CMS to identify  
44   outdated coverage decisions that create obstacles to clinically appropriate patient care. Policy  
45   H-460.909 outlines principles for comparative effectiveness research, and Policy D-390.961  
46   advocates for adequate investment in this type of research and also better methods of data  
47   collection, development, reporting and dissemination of practical clinical decision-making tools.  
48   Policy H-155.960 promotes value-based decision-making, collection of clinical and cost data, and  
49   cost-effectiveness research, while principles to guide value-based decision-making are delineated  
50   in Policy H-450.938.

1    DISCUSSION  
2

3    The Councils' work on precision medicine is timely given passage of the *21st Century Cures Act*  
4    and continued funding of the PMI, including the All of Us Research Program, and the Cancer  
5    Moonshot. The speed and volume of advances in genetics and genomics are impacting an array of  
6    regulatory, coding and payment processes that remain very fluid and will continue to be closely  
7    monitored by the AMA so that the physician perspective is clearly articulated. As with past health  
8    care innovations, the initial period of implementation of genetic/genomic precision medicine is  
9    complex and costly. Payers, policymakers and other stakeholders are challenged to keep up with  
10   the rapid development of new tests and technologies and the generation of evidence supporting  
11   their use, which are essential to ensuring patient safety while also preventing delays in payment  
12   and coverage for valid and meaningful services. In the long run, the Councils anticipate that  
13   genetic/genomic precision medicine services will become more affordable and in the mainstream  
14   across a variety of medical specialties.

15    
16   The Councils' recommendations build upon existing AMA policy to establish new, foundational  
17   policy addressing the inconsistencies in payment and coverage of genetic/genomic precision  
18   medicine services. The Councils recommend reaffirmation of seven integral policies: Policy  
19   H-460.968, which directs the AMA's work on the PMI; Policy H-460.908, which directs the AMA  
20   to continue engaging in policy discussions related to the clinical implementation of  
21   genetics/genomics; Policy D-480.987, which focuses on direct-to-consumer marketing and  
22   availability of genetic testing; Policy H-185.939, which supports implementation of value-based  
23   insurance design, consistent with a series of principles regarding the clinical value of treatments  
24   and services; Policy H-329.949, which focuses on utilization management-related barriers to care;  
25   Policy H-65.969, which opposes discrimination based on genetic information; and Policy H-  
26   460.902, which opposes limitations by payers on the ordering of genetic testing based solely on  
27   physician specialty.

28    
29   The Councils discussed the importance of sharing genomic variant data and ensuring that patients  
30   and physicians are notified of clinical significance changes. The Councils recommend adding a  
31   third clause to Policy D-460.971, which would encourage laboratories to establish a process by  
32   which patients and their physicians could be notified when interpretation and clinical significance  
33   changes for previously reported variants.

34    
35   The Councils are concerned by the lack of transparency and standardization across payer coverage  
36   determination processes, which may hinder access to valid and meaningful tests and therapeutics as  
37   well as future innovations. Accordingly, the Councils recommend that the AMA encourage public  
38   and private payers to adopt processes and methodologies for determining coverage and payment for  
39   genetic/genomic precision medicine that promote transparency and clarity; involve stakeholders  
40   across disciplines, including genetic/genomic medicine experts; describe the evidence being  
41   considered and methods for updating the evidence; provide opportunities for comment and  
42   meaningful reconsiderations; and incorporate value assessments that consider the value of  
43   genetic/genomic tests and therapeutics to patients, families and society as a whole.

44    
45   The Councils further recognize that the usefulness of many new genetic tests and therapeutics  
46   cannot feasibly be demonstrated using an RCT approach and will require novel research  
47   approaches. Accordingly, the Councils recommend that the AMA encourage coverage and payment  
48   policies for genetic/genomic precision medicine that are evidence-based and take into account the  
49   unique challenges of traditional evidence development through RCTs, and work with test  
50   developers to establish clear thresholds for acceptable evidence for coverage.

1 Because patient access to genetic/genomic precision medicine services is largely dependent on  
2 public and private insurer decisions to pay for them, the Councils recommend that the AMA work  
3 with national medical specialty societies and other stakeholders to encourage the development of a  
4 comprehensive payment strategy that facilitates more consistent coverage of genetic/genomic tests  
5 and therapeutics.

6  
7 As additional steps toward timely and appropriate application of precision medicine into practice,  
8 the Councils recommend that the AMA encourage national medical specialty societies to develop  
9 clinical practice guidelines incorporating precision medicine approaches that support adoption of  
10 appropriate, evidence-based services; and support continued research and evidence generation  
11 demonstrating the validity, meaningfulness, cost-effectiveness and value of precision medicine.

12  
13 Finally, the Councils recognize that the payment and coverage landscape for precision medicine is  
14 evolving, and emphasize that the Councils' work is ongoing. Future studies may be warranted by  
15 further innovation and as new technologies—such as artificial intelligence—are adopted into  
16 clinical practice.

17  
18 **RECOMMENDATIONS**  
19

20 The Council on Medical Service and the Council on Science and Public Health recommend that the  
21 following be adopted and that the remainder of the report be filed:

- 22 1. That our American Medical Association (AMA) reaffirm Policy H-460.908, which directs  
23 our AMA to continue representing physicians in policy discussions of issues related to the  
24 clinical implementation of genomic-based medicine, such as genetic test regulation,  
25 clinical validity and utility evidence development, insurance coverage of genetic services,  
26 direct-to-consumer genetic testing, and privacy of genetic information. (Reaffirm HOD  
27 Policy)
- 28 2. That our AMA reaffirm Policy D-480.987, which recommends that genetic testing be  
29 carried out under the supervision of a qualified health professional; encourages individuals  
30 interested in obtaining genetic testing to contact a qualified health professional; and directs  
31 the AMA to educate and inform physicians on the types of genetic tests available directly  
32 to consumers. (Reaffirm HOD Policy)
- 33 3. That our AMA reaffirm Policy H-185.939, which supports flexibility in the design and  
34 implementation of value-based insurance design programs consistent with a series of  
35 principles regarding the clinical value of treatments and services. (Reaffirm HOD Policy)
- 36 4. That our AMA reaffirm Policy H-65.969, which strongly opposes discrimination based on  
37 an individual's genetic information; support legislation that protects against genetic  
38 discrimination and misuse of genetic information; and supports education for health care  
39 providers and patients on the protections against genetic discrimination currently afforded  
40 by federal and state laws. (Reaffirm HOD Policy)
- 41 5. That our AMA reaffirm Policy H-460.902, which opposes limitations by public and private  
42 payers on the ordering of genetic testing that are based solely on physician specialty.  
43 (Reaffirm HOD Policy)
- 44 6. That our AMA encourage public and private payers to adopt processes and methodologies  
45 for determining coverage and payment for genetic/genomic precision medicine that:

- 1        a. Promote transparency and clarity;
- 2        b. Involve multidisciplinary stakeholders, including genetic/genomic medicine
- 3            experts and relevant national medical specialty societies;
- 4        c. Describe the evidence being considered and methods for updating the evidence;
- 5        d. Provide opportunities for comment and review as well as meaningful
- 6            reconsiderations; and
- 7        e. Incorporate value assessments that consider the value of genetic/genomic tests and
- 8            therapeutics to patients, families and society as a whole, including the impact on
- 9            quality of life and survival. (New HOD Policy)
- 10
- 11        7. That our AMA encourage coverage and payment policies for genetic/genomic precision
- 12            medicine that are evidence-based and take into account the unique challenges of traditional
- 13            evidence development through randomized controlled trials, and work with test developers
- 14            and appropriate clinical experts to establish clear thresholds for acceptable evidence for
- 15            coverage. (New HOD Policy)
- 16
- 17        8. That our AMA work with interested national medical specialty societies and other
- 18            stakeholders to encourage the development of a comprehensive payment strategy that
- 19            facilitates more consistent coverage of genetic/genomic tests and therapeutics that have
- 20            clinical impact. (New HOD Policy)
- 21
- 22        9. That our AMA encourage national medical specialty societies to develop clinical practice
- 23            guidelines incorporating precision medicine approaches that support adoption of
- 24            appropriate, evidence-based services. (New HOD Policy)
- 25
- 26        10. That our AMA support continued research and evidence generation demonstrating the
- 27            validity, meaningfulness, short-term and long-term cost-effectiveness and value of
- 28            precision medicine. (New HOD Policy)

Fiscal Note: Less than \$500

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