

REPORT 2 OF THE COUNCIL ON MEDICAL SERVICE (I-15)
Pharmaceutical Costs
(Resolution 207-I-14 and Resolution 228-I-14)
(Reference Committee J)

EXECUTIVE SUMMARY

At the 2014 Interim Meeting, the House of Delegates referred two resolutions on the issue of pharmaceutical costs. Resolution 207-I-14 asked that our American Medical Association (AMA) advocate for prescription drug cost containment, and communicate concerns about the rapidly rising cost of generic prescription drugs to the US Food and Drug Administration. Resolution 228-I-14 asked: (1) That our AMA advocate for a comprehensive federal government study of the development and pricing practices of the pharmaceutical industry and inform the Congress of the United States if any questionable pricing practices are discovered; (2) That our AMA explore the rapidly escalating cost of generic drugs that are years past developmental costs; and (3) That our AMA report back to the House of Delegates at the 2015 Annual Meeting.

The most recent National Health Expenditure projections showed that prescription drug spending was estimated to have increased by 12.6 percent to \$305.1 billion in 2014, the highest rate of growth in the sector since 2002. While annual price increases for prescription drugs are expected to average three percent from 2014 to 2024, some drugs have experienced significant price increases.

The Council on Medical Service believes that the AMA has a strong policy foundation on the issue of pharmaceutical costs, and therefore recommends reaffirmation of policies promoting market-based strategies to achieve prescription drug affordability, opposing “pay-for-delay” arrangements, and encouraging the development of methods that increase choice and competition in the development and pricing of generic prescription drugs. In addition, the AMA should encourage Federal Trade Commission actions to limit anticompetitive behavior by pharmaceutical companies attempting to ensure extended exclusivity for drugs and reduced competition from generic manufacturers through the filing of multiple patents on a single drug.

Recent mergers and acquisitions in the pharmaceutical industry have reignited concerns that a consolidated pharmaceutical marketplace has the potential to increase drug prices. As such, the Council believes that our AMA needs to monitor pharmaceutical company mergers and acquisitions, as well as the impact of such actions on drug prices. In addition, patent reform continues to be a key area to engage in as policy-makers evaluate barriers to greater market-based competition. Finally, while market exclusivity periods are important in ensuring pharmaceutical industry innovation, the Council recommends shortening the market exclusivity period for biologics to facilitate entry of biosimilar competition in the marketplace.

The pricing of prescription drugs impacts state Medicaid budgets, Medicare spending, insurance premiums and prescription drug tiers, and most importantly, patient access to these medications and medication adherence. To spur additional pricing restraint in generic drugs, the Council believes that generic drug manufacturers should be required to pay an additional rebate to state Medicaid programs if the price of a generic drug rises faster than inflation. In addition, the promotion of transparency in prescription drug pricing and costs will help patients, physicians and other stakeholders understand how drug and biologic manufacturers set prices. If there is greater understanding of the factors that contribute to prescription drug pricing, then the marketplace can react appropriately.

REPORT OF THE COUNCIL ON MEDICAL SERVICE

CMS Report 2-I-15

Subject: Pharmaceutical Costs
(Resolution 207-I-14 and Resolution 228-I-14)

Presented by: Robert E. Hertzka, MD, Chair

Referred to: Reference Committee J
(Jeffrey P. Gold, MD, Chair)

1 At the 2014 Interim Meeting, the House of Delegates referred two resolutions on the issue of
2 pharmaceutical costs. The Board of Trustees assigned these items to the Council on Medical
3 Service for a report back to the House of Delegates at the 2015 Interim Meeting. Resolution
4 207-I-14, “Generic Pharmaceutical Pricing,” introduced by the Idaho Delegation, asked:

5
6 That our American Medical Association (AMA) advocate for prescription drug cost
7 containment, and communicate concerns about the rapidly rising cost of generic prescription
8 drugs to the US Food and Drug Administration.

9
10 Resolution 228-I-14, “High Cost of Drugs,” introduced by the Organized Medical Staff Section,
11 asked:

12
13 (1) That our American Medical Association (AMA) advocate for a comprehensive federal
14 government (e.g., CMS, etc.) study of the development and pricing practices of the
15 pharmaceutical industry and inform the Congress of the United States if any questionable
16 pricing practices are discovered; (2) That our AMA explore the rapidly escalating cost of
17 generic drugs that are years past developmental costs; and (3) That our AMA report back to the
18 House of Delegates at the 2015 Annual Meeting.

19
20 This report provides background on prescription drug spending and pricing; highlights contributors
21 to drug pricing; assesses the impact of drug pricing on health plans, payers, physicians and patients;
22 outlines relevant ongoing legislative activity; summarizes relevant AMA policy; and presents
23 policy recommendations.

24
25 **BACKGROUND**

26
27 The most recent National Health Expenditure projections showed that prescription drug spending
28 was estimated to have increased by 12.6 percent to \$305.1 billion in 2014, the highest rate of
29 growth in the sector since 2002.¹ Drivers behind the high rate of growth in prescription drug
30 spending include new specialty drugs, including those for hepatitis C, as well as increased
31 utilization of prescription drugs. The projected annual growth in prescription drug spending is
32 expected to average 6.3 percent from 2015 through 2024. Contributions to future growth in
33 spending in the prescription drug sector include modifications in benefit management to improve
34 drug adherence for individuals with chronic diseases, expected changes to clinical guidelines
35 supporting drug therapies at earlier stages of treatment, identifying new drug targets and therapies

1 based on expanded knowledge of genetic contribution to health and disease, and improving
2 economic conditions.²

3
4 On the whole, prescription drugs account for more than nine percent of total health spending, and
5 specialty drugs make up one-third of drug spending. Over the past five years, spending on specialty
6 drugs, including biologics, has contributed to 73 percent of the overall growth in drug spending. In
7 2014 alone, spending on new brands increased by \$20.2 billion, which included four new hepatitis
8 C treatments.³ The two hepatitis C treatments that have received significant attention over the past
9 year due to their price include Sovaldi, which has an average wholesale price of \$1,000 per pill,
10 amounting to \$84,000 per treatment regimen, and Harvoni, which has a list price of \$95,000 for a
11 12-week course of treatment. Outside of hepatitis C drugs, drivers of specialty spending growth
12 include drugs for autoimmune diseases and oncology. The trend in growth in specialty drug
13 spending is expected to continue, with 42 percent of the late-stage research and development
14 pipeline consisting of specialty drugs.³ Many health plans and pharmacy benefit managers are
15 concerned with the potential cost and impact of another new biologic which is a monoclonal
16 antibody that inactivates a specific protein (proprotein convertase subtilisin kexin type 9, or
17 PCSK9) in the liver, dramatically reducing the amount of harmful LDL cholesterol circulating in
18 the bloodstream. At the time that this report was written, two PCSK9 inhibitors had been approved
19 by the Food and Drug Administration (FDA), and had estimated annual wholesale acquisition costs
20 between \$14,000 and \$15,000.⁴ Comparatively, evolocumab costs \$6,800 per year in the United
21 Kingdom, \$8,200 per year in Austria and \$8,800 per year in Finland.⁵ Unlike Sovaldi and Harvoni,
22 which are time-limited treatments, patients could potentially take PCSK9 inhibitors for the duration
23 of their lives. In addition, the target patient population for PCSK9 inhibitors could be significant.

24
25 Overall, annual price increases for prescription drugs are expected to average three percent from
26 2014 to 2024.¹ In 2013, the retail prices for 97 percent of the 227 most widely used brand name
27 prescription drugs by older Americans increased. Prices for 96 percent of these drugs increased
28 faster than the rate of inflation, with 87 percent of these drugs having annual retail price increases
29 of more than three times the rate of inflation. Eighty-five of the 227 most widely used brand name
30 drugs by older Americans had annual retail price increases of 15 percent or more.⁶

31
32 Approximately 4.3 billion outpatient prescriptions were dispensed in the US in 2014. Eighty-eight
33 percent of prescriptions were dispensed as generics, an increase of two percent over 2013.³ Generic
34 drugs, due to their historically significant savings over their brand-name counterparts, have
35 contributed to health system savings over the past decade. However, there have been concerns
36 whether savings from generics will continue to be achieved. There was a \$9.5 billion increase in
37 generic drug spending in 2014. Recent patent expirations resulted in a \$11.9 billion reduction in
38 drug spending in 2014, the lowest impact in five years.³ The average annual retail price of therapy
39 for the most widely used generic drugs by older Americans was \$283 in 2013, approximately 78
40 cents per day. Twenty-seven percent of the 280 most widely used generic drugs by older
41 Americans had price increases in 2013. Eleven of these generic drugs had price increases of 30
42 percent or more in 2013. From 2012 to 2013, doxycycline hyclate 100 mg capsule experienced a
43 price increase of 1,961.5 percent, methotrexate 2.5 mg tablet had a 213.4 percent price increase,
44 and divalproex sodium 500 mg tablet extended-release 24-hour experienced a 193.3 percent price
45 increase.⁷

1 CONTRIBUTORS TO DRUG PRICING

2
3 *Generic Drugs*

4
5 Price increases for generic drugs may result from many factors, including drug shortages, supply
6 disruptions, limits in manufacturing capacity, and generic drug industry mergers and acquisitions.
7 In addition, generic drug companies may transition to manufacture drugs recently off patent to gain
8 early market share, while others have chosen to manufacture generic drugs that have been on the
9 market for some time and no longer have ample competition. To spur competition and expedite
10 FDA review of generic drug applications, Congress passed the Generic Drug User Fee
11 Amendments (GDUFA) of 2012. Effective October 2014, the GDUFA outlined new timelines for
12 review of generic drug applications, the funding of which is supplemented by industry user fees.
13 By 2017, the goal is for the FDA to take regulatory action on 90 percent of new generic drug
14 applications within 10 months of submission. FDA’s Office of Generic Drugs also expedites
15 generic drug applications determined to be critical to public health or alleviate drug shortages.
16 During the first three quarters of calendar year 2014, approximately 100 generic abbreviated new
17 drug or supplemental applications had expedited review.⁸

18
19 *Brand-Name Drugs*

20
21 Several factors contribute to the pricing of brand-name drugs, including the number of individuals
22 expected to use the drug, development costs, and competition in the marketplace. Brand-name
23 drugs have 20 years of patent protection from the date of filing, and also enjoy a period of market
24 exclusivity, depending on the type of drug. Orphan drugs – drugs to treat rare diseases or
25 conditions affecting less than 200,000 individuals in the US, or affecting more than 200,000
26 individuals but for which there is not a reasonable expectation that the sales of the drug would
27 recover the costs – have seven years of market exclusivity. Drugs deemed to be innovative
28 products that include an entirely new active ingredient – a new chemical – have five years of
29 market exclusivity. Six months of exclusivity are added to existing exclusivity periods once studies
30 on the effects of a drug upon children are submitted for FDA review and meet the statutory
31 requirements.⁹

32
33 Brand-name drug manufacturers have also used various techniques to delay competition in the
34 marketplace or lengthen patent protection. In reverse-payment patent litigation settlements, also
35 known as “pay-for-delay” settlements, a brand-name drug manufacturer pays a potential generic
36 competitor to abandon its patent challenge and delay offering a generic drug product for a number
37 of years. Pay-for-delay settlements do not always involve a direct cash payment to the generic
38 manufacturer. For example, if a generic drug manufacturer agrees to delay its introduction of a
39 generic drug into the marketplace, a brand-name manufacturer can agree not to offer an authorized
40 generic to compete with the generic competitor. In the case *Federal Trade Commission v. Actavis*,
41 the US Supreme Court held that pay-for-delay settlements can violate antitrust laws.

42
43 Brand-name manufacturers can also attempt to effectively extend the term of patent protection for a
44 single product by creating a patent portfolio, composed of patents with staggered terms for
45 modified forms of the same drug, new delivery systems for that drug, or other variations of the
46 original product, a practice known as “evergreening.” Examples of evergreening include
47 reformulating a drug as extended release or changing the mix of chemical isomers. In situations
48 where a newer version of an existing brand-name drug enters the marketplace, brand-name
49 manufacturers can also choose to take the older drug off the market or restrict access to the older
50 drug, including by limiting its distribution through select specialty pharmacies.

1 *Biologics*

2

3 Biologics include a range of products including vaccines, antitoxins, blood components, serums,
 4 allergenic extracts, and recombinant therapeutic proteins. Overall prices for biologics are higher
 5 resulting from the high risk and expense of manufacturing these products, the special handling and
 6 administration required, and an overall lack of competition in the marketplace. Currently, biologic
 7 manufacturers have 12 years of market exclusivity for innovator products. Innovator biologics also
 8 have additional patent protection that generally exceeds the market exclusivity period by a few
 9 years.

10

11 The Biologics Price Competition and Innovation Act (BPCIA), part of the Affordable Care Act,
 12 provided an expedited biosimilars approval pathway. In the case of biologics, biosimilar
 13 manufacturers do not have to show bioequivalence to the reference product. Instead, it needs to
 14 show that it is biosimilar; such products must be “highly similar to the reference product
 15 notwithstanding minor difference in clinically inactive components and exhibit “no clinically
 16 meaningful differences” in terms of safety, purity, and potency.”¹⁰ In order to meet the higher
 17 standard of interchangeability, the sponsor must demonstrate that the product “produces the same
 18 clinical result as the reference product in any given patient” and that switching between the
 19 reference biologic and the biosimilar does not result in additional risk in safety or efficacy for
 20 patients using only the reference biologic.¹¹ In March of this year, the FDA approved the first
 21 biosimilar in the United States, Zarxio, which is biosimilar to Neupogen (filgrastim).¹²

22

23 **IMPACT ON HEALTH PLANS, PAYERS, PHYSICIANS AND PATIENTS**

24

25 Health plans, payers, employers, physicians and patients are facing the increasing financial burden
 26 posed by prescription drugs, both brand name and generic. In the Medicare program, over the past
 27 eight years, Part D spending has seen an annual growth rate of approximately 6.5 percent, and
 28 amounted to \$78.1 billion in 2014.¹³ Under Medicare Part B, spending on covered prescription
 29 drugs was more than \$19 billion in 2013, with the drugs with the highest part B spending being
 30 biologics. Generic drugs accounted for 81 percent of all prescriptions filled in Part D in 2012.¹⁴
 31 Medicare Parts B and D have also had to absorb the cost impact of the trend towards biologic
 32 products and specialty drugs. Specialty drug spending has been concentrated in conditions more
 33 prevalent in the Medicare population, including cancer, rheumatoid arthritis and multiple sclerosis.
 34 However, there has been a more limited use of specialty drugs among Part D beneficiaries thus far,
 35 as most plans have specialty tiers that require between 25 and 33 percent cost sharing. With the
 36 high reliance on generic drugs among Part D enrollees, the recent generic drug price increases can
 37 substantially impact the rate of growth in spending in Part D. In fact, the estimated average annual
 38 increase in spending for Part D is 10.9 percent over the next five years.¹³

39

40 Prescription drug costs are also consuming a greater share of Medicaid budgets, and state budgets
 41 overall. Under the Medicaid drug benefit, drug manufacturers pay rebates to states in return for
 42 Medicaid reimbursement for their prescription drugs. Drug manufacturers are required to pay an
 43 additional rebate amount if the average manufacturer price (AMP) for a brand-name drug rises
 44 faster than inflation. Medicaid spending on prescription drugs is projected to have increased by
 45 more than 23 percent in 2014.¹⁵ High growth in Medicaid drug spending is expected due to the
 46 increase in cost and utilization of specialty drugs; increases in enrollment; and fewer generic drugs
 47 entering the marketplace. Between 2010 and 2012, approximately one-quarter of total Medicaid
 48 drug spending before rebates was on specialty drugs, despite specialty drugs accounting for only
 49 two percent of total prescriptions. Overall, 28 percent of total Medicaid spending in 2012 was on
 50 specialty drugs.¹⁶ With the entrance of hepatitis C treatments including Solvaldi and Harvoni into

1 the marketplace, specialty drugs are expected to consume a greater share of Medicaid budgets in
2 future years.

3
4 Employer-sponsored health plans as well as health plans sold in the individual market have also
5 had to absorb the higher costs of prescription drugs, which may translate to higher premiums,
6 higher prescription drug cost-sharing, and additional prescription drug tiers to accommodate the
7 higher costs of specialty and certain generic drugs. In 2014, 80 percent of employees were enrolled
8 in plans with three, four or more cost-sharing tiers for prescription drugs.¹⁷ Like private health
9 plans, Medicare Part D sponsors have started to move toward a five-tier formulary structure,
10 placing higher-cost generics on a nonpreferred generic tier.

11
12 The higher costs of prescription drugs are expected in part to be passed down to health plan
13 enrollees. Nonpreferred generic tiers in many cases have higher copayments than patients have
14 become accustomed to for generic medications. In addition, plans with specialty drug cost-sharing
15 tiers oftentimes require coinsurance amounts of 25 to 33 percent, versus requiring a fixed
16 copayment. Considering the costs of many specialty medications, patients could quickly reach their
17 deductibles and out-of-pocket maximums. The increased use and cost of specialty drugs in
18 Medicare has the ability to cause the number of Part D enrollees who reach the out-of-pocket
19 threshold to grow substantially, resulting in increases in Medicare spending for individual
20 reinsurance and low-income cost sharing.

21
22 Increasing patient cost-sharing is associated with declines in medication adherence, which in turn
23 can lead to poorer health outcomes.^{18,19,20} The higher costs of drugs and biologics can also impact
24 the ability of physicians to place their patients on the best treatment regimen, due to the regimen
25 being unaffordable for the patient, or being subject to coverage limitations and restrictions by the
26 patient's health plan. In the worst-case scenario, patients entirely forego necessary treatments
27 involving drugs and biologics due to their high cost.

28
29 The cost of drugs and biologics can also impact physicians participating in alternative payment
30 models. For example, under the Oncology Care Model (OCM) developed by the Center for
31 Medicare and Medicaid Innovation and starting in 2016, Medicare will continue to pay for Part B
32 drugs administered within episodes of care at Average Sales Price plus six percent.²¹ However,
33 bundled payment models also have the potential to pay physicians the same fee for drug
34 administration regardless of the drugs administered to patients. Also, as providers under a bundled
35 payment approach are paid a single payment amount for all services related to an episode of care, if
36 the costs of care exceed the bundled payment, the providers assume financial liability. As such, if
37 patients of physicians participating in shared savings models require higher cost drugs and
38 biologics, the treating physicians may be portrayed as higher cost providers. The Council
39 underscores that alternative payment models need to ensure that physicians and their patients can
40 choose the drugs and biologics that are best for the individual patient. It is also important for
41 physicians participating in alternative payment models to have the ability to change an episode's
42 treatment regimen as new evidence on drug and biologic efficacy becomes available.

43 44 LEGISLATIVE ACTIVITY

45
46 There has been legislative activity on the state and federal levels addressing several of the factors
47 contributing to the prices of generic and brand-name drugs, as well as biologics. On the state level,
48 there have been bills introduced in states including California, Massachusetts, New York, North
49 Carolina, Oregon and Pennsylvania to require prescription drug cost transparency. These bills
50 propose to require pharmaceutical companies to disclose certain information, including
51 development, manufacturing, marketing and advertising costs; a history of price increases; and the

1 profit attributable to the drugs. Some state legislation would allow insurers and states to act on the
2 information disclosed, ranging from allowing insurers to refuse to pay for a drug if its manufacturer
3 did not file the required disclosure, to giving a state commission the authority to set a maximum
4 price of a drug if the manufacturer's price was deemed to be too high after considering a range of
5 factors.²² Legislation has also been introduced to cap the co-payments or coinsurance that patients
6 could be required to pay for prescription drugs. In addition, state legislation has been introduced
7 addressing state prescription drug discount programs, adverse drug tiering, as well as Medicaid and
8 private insurer coverage of certain prescription drugs.

9
10 On the federal level, H.R. 6, the 21st Century Cures Act, sponsored by Representative Fred Upton
11 (R-MI) passed the House of Representatives. H.R. 6, as passed in the House, would extend the
12 marketing exclusivity period for drugs approved for a new indication that is a rare disease or
13 condition, also known as orphan drugs, by six months. The bill also has provisions to support
14 antibiotic drug development, and provide grants for studying continuous drug manufacturing.
15 H.R. 6 would also make several revisions to the drug approval process, including allowing the
16 FDA to expedite the development of certain drugs by relying upon data previously submitted for a
17 different purpose, establishing a streamlined data review process for approving drugs for additional
18 indications, and allowing patient experience data to be considered in the benefit-risk assessment of
19 a new drug.

20
21 Patent reform legislation, including S. 1137, the PATENT Act and H.R. 9, the Innovation Act, has
22 been introduced, which has the potential to impact pharmaceutical pricing practices as well as
23 competition in the prescription drug marketplace. Perennial legislation has also been introduced on
24 such topics as prescription drug price negotiation in Medicare and prescription drug importation.

25
26 The Obama administration, in its fiscal year 2016 budget proposal, also proposed shortening the
27 market exclusivity period for biologics from 12 to seven years, which would require legislation. In
28 addition, the budget included a proposal to stop companies from making anti-competitive deals
29 intended to block or delay patient access to generic medications. The administration estimated that
30 these proposals would save \$16 billion over 10 years.²³

31 32 AMA POLICY

33
34 At the 2015 Annual Meeting, the House of Delegates adopted Policy H-110.988, which states that
35 the AMA will:

- 36
37
- 38 • Work collaboratively with relevant federal and state agencies, policymakers and key
39 stakeholders (e.g., the FDA, the US Federal Trade Commission [FTC], and the Generic
40 Pharmaceutical Association) to identify and promote adoption of policies to address the
41 already high and escalating costs of generic prescription drugs;
 - 42 • Advocate with interested parties to support legislation to ensure fair and appropriate
43 pricing of generic medications, and educate Congress about the adverse impact of generic
44 prescription drug price increases on the health of our patients;
 - 45 • Encourage the development of methods that increase choice and competition in the
46 development and pricing of generic prescription drugs; and
 - 47 • Support measures that increase price transparency for generic prescription drugs.

48 Policy H-110.998 urges the pharmaceutical industry to exercise reasonable restraint in the pricing
49 of drugs. Policy D-110.993 states that our AMA will continue to meet with the Pharmaceutical
50 Research and Manufacturers of America to engage in effective dialogue that urges the

1 pharmaceutical industry to exercise reasonable restraint in the pricing of drugs. Policy H-110.992
2 states that the AMA will monitor the relationships between pharmaceutical benefits managers and
3 the pharmaceutical industry and will strongly discourage arrangements that could cause a negative
4 impact on the cost or availability of essential drugs. Policy H-110.997 supports programs to contain
5 the rising costs of prescription drugs that meet certain criteria, and encourages physicians to
6 consider prescribing the least expensive drug.

7
8 Policy H-155.962 opposes the use of price controls in any segment of the health care industry, and
9 continues to promote market-based strategies to achieve access to and affordability of health care
10 goods and services. However, AMA policy makes a departure from its market-based approach to
11 pharmaceutical pricing in Policy D-330.954, which supports federal legislation that gives the
12 Secretary of the Department of Health and Human Services the authority to negotiate contracts
13 with manufacturers of covered Part D drugs. The policy also states that our AMA will work toward
14 eliminating the Medicare prohibition on drug price negotiation.

15
16 Policies H-110.997 and H-110.996 support increasing physician awareness about the cost of drugs
17 prescribed for their patients. Related, Policy H-125.979 supports physicians having accurate, real-
18 time formulary data at the point of prescribing, as well as requiring insurance carriers making
19 formulary information available to patients by October 1 of each year and forbidding insurers from
20 making formulary deletions within the policy term. Policy H-110.990 supports physicians and
21 patients being able to determine the actual price and out-of-pocket costs of individual prescription
22 drugs prior to making prescribing decisions. The policy also states that cost-sharing requirements
23 for prescription drugs should be based on considerations such as the unit cost of medication;
24 availability of therapeutic alternatives; medical condition being treated; personal income; and other
25 factors known to affect patient compliance. Policy H-185.953 supports complete transparency of
26 health care coverage policies related to specialty pharmaceuticals, including co-payment or co-
27 insurance levels and how these levels are determined. Policy H-165.846 states that mechanisms
28 must be in place to educate patients and assist them in making informed choices, including
29 ensuring transparency among all health plans regarding covered services, cost-sharing obligations,
30 out-of-pocket limits and lifetime benefit caps, and excluded services.

31
32 Policies H-100.980 and H-125.984 support a strong and adequately funded FDA to support
33 effective drug approval processes. H-100.980 also states that our AMA will continue to work with
34 the FDA on controversial issues concerning drugs, biologics and pharmaceuticals to try to resolve
35 concerns of physicians. Policy D-110.994 states that the AMA will continue to monitor the
36 implementation of the newly enacted reforms to the Hatch-Waxman law to see if further
37 refinements are needed that would prevent inappropriate extension of patent life of
38 pharmaceuticals, and work accordingly with Congress and the Administration to ensure that AMA
39 policy concerns are addressed. Policy H-125.978 states that our AMA will raise awareness among
40 physicians of the strategy that could be used to limit the value to manufacturers of forced switching
41 of brand formulations of prescription drugs; and advocate that the FDA and Congress ascertain the
42 pervasiveness of this practice and advance solutions that strike an appropriate balance between
43 innovation incentives and competition in order to support patient access to the newest treatments as
44 well as those that are cost-effective. Policy H-110.989 supports the FTC in its efforts to stop “pay
45 for delay” arrangements by pharmaceutical companies and federal legislation that makes tactics
46 delaying conversion of medications to generic status, also known as “pay for delay,” illegal in the
47 US.

1 DISCUSSION

2
 3 The Council notes that AMA policy has long supported market-driven mechanisms to control
 4 pharmaceutical costs, as outlined in Policy H-155.962. However, policy also recognizes that
 5 improvements need to be made to ensure that the pharmaceutical marketplace operates efficiently
 6 and effectively, as evidenced in Policy H-110.989, which calls for making “pay-for-delay”
 7 agreements illegal, as well as Policy H-110.988, which encourages the development of methods
 8 that increase choice and competition in the development and pricing of generic prescription drugs.
 9 The Council believes that steps need to be taken to ensure that “evergreening” practices of brand-
 10 name drug manufacturers are not anticompetitive in nature. In that light, the AMA should
 11 encourage FTC actions to limit anticompetitive behavior by pharmaceutical companies attempting
 12 to ensure extended exclusivity for drugs and reduced competition from generic manufacturers
 13 through the filing of multiple patents on a single drug. Using controlled distribution channels for
 14 pharmaceuticals by limiting distribution through specialty pharmacies is sometimes necessary for
 15 reasons including safety considerations. However, the Council recognizes that controlled
 16 distribution can also be used to restrict patient access to a pharmaceutical, as well as limit market
 17 competition. As such, the AMA should also encourage Congress, the FTC and the Department of
 18 Health and Human Services to monitor and evaluate the utilization and impact of controlled
 19 distribution channels for prescription pharmaceuticals on patient access and market competition.
 20

21 Recent mergers and acquisitions in the pharmaceutical industry, especially in the generic drug
 22 industry, have reignited concerns that a consolidated pharmaceutical marketplace has the potential
 23 to increase drug prices. As such, the Council believes that our AMA needs to monitor
 24 pharmaceutical company mergers and acquisitions, as well as the impact of such actions on drug
 25 prices. In addition, patent reform continues to be a key area to monitor as policy-makers evaluate
 26 barriers to greater market-based competition. Brand and generic manufacturers are disputing
 27 whether the current statutory and regulatory framework for adjudicating patent disputes is
 28 adequate. Finally, while market exclusivity periods are important in ensuring pharmaceutical
 29 industry innovation, the 12-year exclusivity period currently enjoyed by biologics unduly delays
 30 entry of biosimilar competition in the marketplace. As such, the Council recommends that the
 31 market exclusivity period for biologics be shortened.
 32

33 While AMA policy continues to promote market-based strategies to achieve the affordability of
 34 prescription drugs, policy also urges the pharmaceutical industry to exercise reasonable restraint in
 35 the pricing of drugs. The pricing of prescription drugs impacts state Medicaid budgets, Medicare
 36 spending, insurance premiums and prescription drugs tiers, and most importantly, patient access to
 37 these medications and medication adherence. To spur additional pricing restraint in the generic
 38 drug arena, the Council believes that generic drug manufacturers should be required to pay an
 39 additional rebate to state Medicaid programs if the price of a generic drug rises faster than inflation,
 40 as is currently required of brand-name drug manufacturers. The Council recognizes that the
 41 promotion of transparency in prescription drug pricing and costs will help patients, physicians and
 42 other stakeholders understand how drug and biologic manufacturers set prices. If there is greater
 43 understanding of the factors that contribute to prescription drug pricing, including the research,
 44 development, manufacturing, marketing and advertising costs borne by pharmaceutical companies,
 45 then the marketplace can react appropriately.
 46

47 RECOMMENDATIONS

48
 49 The Council on Medical Service recommends that the following be adopted in lieu of Resolution
 50 207-I-14 and Resolution 228-I-14, and that the remainder of the report be filed.

- 1 1. That our American Medical Association (AMA) reaffirm Policy H-155.962, which opposes the
2 use of price controls in any segment of the health care industry, and continues to promote
3 market-based strategies to achieve access to and affordability of health care goods and services.
4 (Reaffirm HOD Policy)
5
- 6 2. That our AMA reaffirm Policy H-110.988, which supports efforts to ensure fair and
7 appropriate pricing of generic medications. (Reaffirm HOD Policy)
8
- 9 3. That our AMA reaffirm Policy H-110.989, which supports the Federal Trade Commission
10 (FTC) in its efforts to stop "pay for delay" arrangements by pharmaceutical companies and
11 federal legislation that makes tactics delaying conversion of medications to generic status, also
12 known as "pay for delay," illegal in the United States. (Reaffirm HOD Policy)
13
- 14 4. That our AMA reaffirm Policy H-110.992, which states that our AMA will monitor the
15 relationships between pharmaceutical benefits managers and the pharmaceutical industry and
16 will strongly discourage arrangements that could cause a negative impact on the cost or
17 availability of essential drugs. (Reaffirm HOD Policy)
18
- 19 5. That our AMA reaffirm Policy D-330.954, which states that our AMA will support federal
20 legislation which gives the Secretary of the Department of Health and Human Services the
21 authority to negotiate contracts with manufacturers of covered Part D drugs, and work toward
22 eliminating Medicare prohibition on drug price negotiation. (Reaffirm HOD Policy)
23
- 24 6. That our AMA encourage Federal Trade Commission actions to limit anticompetitive behavior
25 by pharmaceutical companies attempting to reduce competition from generic manufacturers
26 through manipulation of patent protections and abuse of regulatory exclusivity incentives.
27 (Directive to Take Action)
28
- 29 7. That our AMA encourage Congress, the FTC and the Department of Health and Human
30 Services to monitor and evaluate the utilization and impact of controlled distribution channels
31 for prescription pharmaceuticals on patient access and market competition. (Directive to Take
32 Action)
33
- 34 8. That our AMA monitor the impact of mergers and acquisitions in the pharmaceutical industry.
35 (Directive to Take Action)
36
- 37 9. That our AMA continue to monitor and support an appropriate balance between incentives
38 based on appropriate safeguards for innovation on the one hand and efforts to reduce regulatory
39 and statutory barriers to competition as part of the patent system. (New HOD Policy)
40
- 41 10. That our AMA encourage prescription drug price and cost transparency among pharmaceutical
42 companies, pharmacy benefit managers and health insurance companies. (New HOD Policy)
43
- 44 11. That our AMA support legislation to require generic drug manufacturers to pay an additional
45 rebate to state Medicaid programs if the price of a generic drug rises faster than inflation.
46 (Directive to Take Action)
47
- 48 12. That our AMA support legislation to shorten the exclusivity period for biologics. (Directive to
49 Take Action)

- 1 13. That our AMA will convene a task force of appropriate AMA Councils, state medical societies
2 and national medical specialty societies to develop principles to guide advocacy and grassroots
3 efforts aimed at addressing pharmaceutical costs and improving patient access and adherence
4 to medically necessary prescription drug regimens. (Directive to Take Action)
5
- 6 14. That our AMA generate an advocacy campaign to engage physicians and patients in local and
7 national advocacy initiatives that bring attention to the rising price of prescription drugs and
8 help to put forward solutions to make prescription drugs more affordable for all patients, and
9 report back to the House of Delegates regarding the progress of the drug pricing advocacy
10 campaign at the 2016 Interim Meeting. (Directive to Take Action)

Fiscal Note: Less than \$5000.

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