

## REPORT OF THE COUNCIL ON MEDICAL SERVICE

CMS Report 4-I-12

Subject: Update on the Use of Formal Shared Decision-Making

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1 At the 2008 Interim Meeting, the House of Delegates established policy directing the American  
2 Medical Association (AMA) to educate and communicate to physicians about the importance of  
3 shared decision-making (SDM) guidance as a tool to advance patient-centered care (Policy  
4 D-373.999). At the 2010 Annual Meeting of the AMA, the House of Delegates adopted as  
5 amended the recommendations in Council on Medical Service Report 7-A-10, which define the  
6 core elements of a formal SDM process, and support the voluntary use of SDM processes and  
7 tools, the use of demonstration projects to increase knowledge about using the SDM process in  
8 clinical practice, and efforts to ensure the quality of SDM tools (Policy H-373.997).  
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10 Policy H-373.997 also directs the AMA to continue to study the concept of SDM and report back  
11 to the House regarding any developments. Since the House considered Council Report 7-A-10,  
12 efforts to advance the use of formal SDM processes have been limited, due in part to the lack of  
13 funding available to advance the SDM activities highlighted in the Affordable Care Act (ACA).  
14 Efforts to learn more about the potential benefits of using formal SDM processes are ongoing, but  
15 policymakers and other stakeholders are taking a broader view of ways to encourage greater levels  
16 of patient engagement. This informational report reviews the core elements of a formal SDM  
17 process, discusses the role of SDM processes in the context of patient-centered care, and highlights  
18 activities related to SDM research and implementation.

### 19 20 BACKGROUND AND AMA POLICY

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22 Although most physicians engage patients and their families in making health care decisions, the  
23 term “shared decision-making” is often used to describe a formal process that may involve multiple  
24 steps designed to give patients the opportunity to systematically evaluate their medical options in  
25 accordance with personal preferences and values. Per Policy H-373.997, the AMA recognizes a  
26 formal SDM process as having three core elements to help patients become active partners in their  
27 health care: (a) clinical information about health conditions, treatment options, and potential  
28 outcomes; (b) tools to help patients identify and articulate their values and priorities when choosing  
29 medical treatment options; and (c) structured guidance to help patients integrate clinical and values  
30 information to make an informed treatment choice. The AMA supports the concept of voluntary  
31 use of shared decision-making processes and patient decision aids as a way to strengthen the  
32 patient-physician relationship and facilitate informed patient engagement in health care decisions,  
33 and supports the development of demonstration and pilot projects to help increase knowledge about  
34 integrating shared decision-making tools and processes into clinical practice.  
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36 A formal SDM process is generally facilitated through the use of patient decision support aids,  
37 which are often developed by patient education groups and licensed for use by health plans,  
38 hospitals or physicians. Notably, the National Cancer Institute has developed several patient  
39 decision aids related to screening or treatment options for various forms of cancer, including  
40 prostate cancer, breast cancer, and colorectal cancer. Decision support aids – and the formal SDM

1 process in general – are intended to supplement, not replace, direct communication between the  
2 patient and physician, and provide a mechanism through which patients can understand complex  
3 medical information in the context of their own lives and personal values. Policy H-373.997  
4 supports efforts to establish and promote quality standards for the development and use of patient  
5 decision aids, including standards for physician involvement in development and evaluation  
6 processes, clinical accuracy, and conflict of interest disclosures. In addition, Policy H-373.997  
7 emphasizes that the use of patient decision aids or formal SDM processes should be voluntary, and  
8 should not be included as a condition of health insurance coverage or physician participation in a  
9 health plan.

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## 11 SHARED DECISION-MAKING AND PATIENT-CENTERED CARE

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13 The ACA, signed into law in March 2010, included language promoting the formal SDM process  
14 as a way to facilitate patient-centered care. Section 3506 of the law requires the Secretary of the  
15 Department of Health and Human Services to establish a program that develops, tests and  
16 disseminates certified patient decision aids. It also authorizes funding for SDM pilots and  
17 demonstration projects, and provides for the creation of “shared decision-making resource centers”  
18 to provide technical assistance to providers interested in implementing SDM processes. In light of  
19 these federal incentives, it was anticipated that there would be a heightened interest in SDM, and  
20 Council on Medical Service Report 7-A-10 was developed in order to establish a policy foundation  
21 that would allow the AMA to take an active role in shaping the use of formal SDM processes in  
22 health care delivery.

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24 Funding has not been appropriated for the targeted SDM initiatives outlined in the ACA, and to  
25 date no specific SDM activities have been implemented under the ACA. A handful of states,  
26 including Maine, Minnesota, Oregon, Vermont and Washington, are using multiple approaches to  
27 encourage the use of SDM, including passing legislation authorizing funding for pilots and  
28 demonstration projects, and creating task forces charged with learning more about best practices  
29 for providing and implementing SDM. Minnesota considered legislation that would have required  
30 physicians to use SDM for certain conditions, but it was defeated in part because of concerns about  
31 mandating SDM before there are sufficient data regarding SDM’s effectiveness and the best ways  
32 to implement it.

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34 Given that patient-centered care remains a high priority for policymakers and other stakeholders,  
35 there is increased interest in identifying ways to help increase patient engagement and enable  
36 patients to make informed choices based on their personal values and priorities. To the extent that  
37 policymakers or others are encouraging the use of formal SDM processes, it is recognized as one of  
38 several potential mechanisms through which to promote patient-centered care. For example, the  
39 Medicare shared savings program final rule requires that accountable care organizations (ACOs)  
40 have systems in place to promote and facilitate patient engagement, and to take into account  
41 patients’ individual needs, preferences, values and priorities. Although the rule does not mandate  
42 the use of a specific process or set of protocols to fulfill this requirement, decision support tools  
43 and SDM processes are mentioned as options for encouraging patient engagement.

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45 The Patient-Centered Outcomes Research Institute (PCORI), which focuses on the development  
46 and dissemination of comparative clinical effectiveness research (CER), is actively involved in  
47 efforts to increase patient engagement and identify ways to ensure that patient preferences are  
48 incorporated into medical decisions. PCORI’s mission is to generate information that is necessary  
49 to support informed decision-making by patients and their physicians. To that end, in addition to  
50 funding clinical research, PCORI’s research priorities include studying the best ways to  
51 communicate and disseminate CER information, and ways to empower people to ask for and use

1 the information. PCORI has allocated funding for 50 two-year pilot projects, some of which will  
2 test the effectiveness of alternative approaches to encourage effective patient participation in care  
3 decisions, and to incorporate patient-desired outcomes in the health care decision-making process.  
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5 **ORGANIZATIONS ENGAGED IN SHARED DECISION-MAKING RESEARCH**  
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7 The Informed Medical Decisions Foundation (IMDF), a resource that was used in the development  
8 of Council on Medical Service Report 7-A-10, continues to be a leader in efforts to advance formal  
9 SDM through research, policy, clinical models and the development of patient decision aids. Its  
10 website, [www.informedmedicaldecisions.org](http://www.informedmedicaldecisions.org), includes comprehensive information about  
11 developments in the SDM field, including reports on SDM implementation efforts in individual  
12 states, a resource center for physicians, and links and articles related to SDM research. The IMDF  
13 also funds clinical demonstration sites and research initiatives to increase the knowledge base  
14 associated with the use of formal SDM tools and patient decision aids. The IMDF currently  
15 supports 10 demonstration sites, encompassing primary and specialty care, rural and urban sites,  
16 and academic medical centers and community practices.  
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18 The Ottawa Health Research Institute (OHRI), another resource referenced in Council Report  
19 7-A-10, continues to support a research group dedicated to patient decision aids, and maintains an  
20 A – Z inventory of patient decision aids developed by universities, research entities, hospitals, and  
21 not-for-profit organizations that focus on developing patient education tools.  
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23 Policy H-373.997 supports efforts to establish and promote quality standards for the development  
24 and use of patient decision aids. Council on Medical Service Report 7-A-10 described the ongoing  
25 work of the International Patient Decision Aids Standards (IPDAS) Collaboration, which has  
26 developed standards for the evaluation of patient decision aids. Although the work of the IPDAS  
27 resulted in the development of an evaluation tool intended to measure the quality of patient  
28 decision support aids, it does not appear that there have been any significant developments in this  
29 area since the Council’s last report.  
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31 **CONCLUSION**  
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33 Although work in the area of SDM is being advanced by organizations such as IMDF and OHRI,  
34 the lack of funding for the core SDM-related provisions in the ACA has resulted in few significant  
35 developments with respect to how the vast majority of physicians practice medicine. At this time,  
36 it does not appear that increased pressure is being put on physicians to use a specific SDM  
37 framework to enhance patient engagement. The Council is aware that whether or not physicians  
38 use formal SDM processes, they routinely engage patients and their families in making health care  
39 decisions, and are committed to preserving the patient-physician relationship.  
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41 Policy H-373.997 articulates a basic set of policies about the design and use of formal SDM  
42 process and patient decision aids that will allow the AMA to comment effectively on developments  
43 in this area. The majority of activity involving SDM is focused on the development of pilot  
44 projects and other efforts to strengthen the knowledge base associated with the use of formal SDM  
45 protocols, which is consistent with AMA policy. The Council believes that AMA policy remains  
46 sufficient to address the role of formal SDM processes and patient decision aids in the current  
47 health care environment.