How commissions are earned

Sections can earn commissions based on the number of (4-year) student memberships achieved throughout the recruitment year. The higher the percentage of M1 class size recruited for a 4-year membership, the more commission dollars your section receives.

Fall campaign

All applications and dues received by Friday, Nov. 5, 2021, will be applied toward this first round of recruitment. The fall payout is determined by the percent of first-year class size recruited. Commission checks will be processed and mailed by the end of December.

Spring campaign

All applications and dues received by Friday, April 8, 2022, will be applied toward the second round of recruitment. The spring payout is determined by the percent of first-year class size recruited, minus the amount previously paid to the section for the fall campaign. Commission checks will be processed and mailed in May.

How to use commissions

Use these funds to continue to grow AMA membership on your campus, travel to AMA meetings and other professional events. Email the MSOP team at studentops@ama-assn.org if you are unsure how to use these funds.

2021–2022 commission structure

Tier: 1
• Recruitment performance (M1 only): >75% of class size
  • Commission: 30%

Tier: 2

• Recruitment performance (M1 only): 51%–75% of class size
  • Commission: 25%

Tier: 3

• Recruitment performance (M1 only): 26%–50% of class size
  • Commission: 20%

Tier: 4

• Recruitment performance (M1 only): 10%–25% of class size
  • Commission: 10%.